

BAB V

PENUTUP

5.1 Kesimpulan

Berdasarkan hasil analisis data dalam penelitian yang telah dilakukan, maka dapat ditarik kesimpulan sebagai berikut:

1. Mayoritas responden yang berbelanja *online* untuk produk *fashion* adalah responden wanita yang berusia dibawah 25 tahun dengan pendidikan terakhir SLTA. Besar pengeluaran responden mayoritas berkisar Rp 1.000.000 - Rp 3.000.000 per bulan. Frekuensi responden berbelanja *online* yaitu 6 bulan 1 kali dengan pengeluaran untuk berbelanja *online* kurang dari Rp 500.000 dalam sebulan.
2. Terdapat pengaruh citra perusahaan secara signifikan pada tingkat kepercayaan konsumen. Untuk mengetahui seberapa besar pengaruhnya, dapat dilihat pada nilai *Standardized Coefficient Beta* sebesar 0,472 yang berarti bahwa citra perusahaan mempunyai pengaruh positif terhadap kepercayaan dan nilai t hitung $7,729 > 1,65251$ (t tabel) dengan tingkat signifikansi 0,000, maka citra perusahaan berpengaruh secara signifikan pada kepercayaan. Dengan demikian disimpulkan bahwa citra perusahaan mempunyai pengaruh positif secara signifikan pada kepercayaan konsumen.
3. Terdapat pengaruh *financial relationship marketing* secara signifikan pada tingkat kepercayaan konsumen. Untuk mengetahui seberapa besar pengaruhnya, dapat dilihat pada nilai *Standardized Coefficient Beta* sebesar

0,264 yang berarti bahwa *financial relationship marketing* mempunyai pengaruh positif pada kepercayaan dan nilai t hitung $3,941 > 1,65251$ (t tabel) dengan tingkat signifikansi 0,000, maka *financial relationship marketing* berpengaruh secara signifikan pada kepercayaan. Sedangkan untuk pengaruh *social relationship marketing* dapat dilihat bahwa *Standardized coefficient Beta* sebesar 0,368 berarti bahwa *social relationship marketing* memiliki pengaruh positif pada kepercayaan. Nilai t hitung adalah $5,705 > 1,65251$ (t tabel) dengan tingkat signifikansi 0,000 maka *social relationship marketing* berpengaruh secara signifikan pada kepercayaan. Sedangkan untuk *structural relationship marketing* menunjukkan bahwa tidak berpengaruh pada kepercayaan karena nilai signifikansinya $0,096 > 0,05$. Dengan demikian disimpulkan bahwa *financial relationship marketing* dan *social relationship marketing* mempunyai pengaruh positif secara signifikan pada kepercayaan konsumen, sedangkan *structural relationship marketing* tidak berpengaruh secara signifikan pada kepercayaan konsumen.

4. Terdapat pengaruh kepercayaan secara signifikan pada niat beli ulang konsumen. Untuk mengetahui seberapa besar pengaruh kepercayaan dapat dilihat pada *Standardized Coefficient Beta* sebesar 0,641 yang berarti bahwa kepercayaan berpengaruh positif pada niat beli ulang konsumen. Nilai t hitung yaitu sebesar $12,041 > 1,65251$ (t tabel) dan tingkat signifikansinya 0,000 maka kepercayaan berpengaruh secara signifikan pada niat beli ulang konsumen. Dengan demikian dapat ditarik kesimpulan bahwa kepercayaan

konsumen mempunyai pengaruh positif secara signifikan pada niat beli ulang konsumen.

5. Komunikasi getok tular positif bukan sebagai variabel moderator dalam hubungan kepercayaan dan niat beli ulang konsumen. Nilai signifikansinya $0,236 > 0,05$ berarti bahwa komunikasi getok tular positif tidak memperkuat pengaruh kepercayaan pada niat beli ulang secara signifikan. Sedangkan untuk komunikasi getok tular negatif, menunjukkan nilai yang signifikan ($\text{Sig} = 0,013 < 0,05$) sehingga dapat disimpulkan bahwa komunikasi getok tular negatif sebagai variabel moderator yang memperlemah pengaruh kepercayaan pada niat beli ulang.

5.2 Implikasi Manajerial

Dari hasil penelitian ini, berikut adalah implikasi manajerial yang bisa diterapkan oleh para pemilik *online shop*.

1. Diharapkan *online shop* baik yang sudah besar maupun yang baru didirikan dapat terus menerus meningkatkan citra perusahaannya. Kepercayaan konsumen pada suatu *online shop* sangat dipengaruhi oleh seberapa baik citra perusahaan/*online shop* tersebut. Citra yang baik dapat menjadi kunci sukses bagi sebuah *online shop* dalam menarik kepercayaan calon konsumen. Untuk meningkatkan citranya, *online shop* dapat menggunakan strategi seperti selalu menepati janjinya kepada konsumen dan memberikan pelayanan yang baik kepada konsumen.

2. *Online shop* perlu terus untuk menjaga hubungan dengan konsumennya baik dari segi finansial maupun sosial. Melalui strategi dari segi harga misalnya pemberian diskon atau *voucher* dapat mempengaruhi kepercayaan konsumen. Selain itu, *online shop* perlu untuk bersikap ramah dan melayani konsumen dengan baik. Dengan hubungan sosial yang baik maka konsumen menjadi lebih percaya. Selain itu juga akan terbangun hubungan jangka panjang dengan konsumen.
3. Komunikasi getok tular menjadi sesuatu yang penting bagi *online shop*. Selain itu, komunikasi getok tular dapat menjadi strategi promosi yang bagus dalam dunia maya sekaligus menjadi ancaman karena informasi akan tersebar dengan mudah. Jika informasi yang negatif tersebar, maka akan mengancam niat beli ulang konsumen. Dengan demikian diharapkan *online shop* dapat melakukan usaha untuk mengurangi getok tular negatif di kalangan konsumen seperti misalnya memberikan hadiah atau *gift* kepada konsumen yang pernah dikecewakan untuk tanda permintaan maaf. Selain itu, *online shop* juga perlu untuk tetap membangun getok tular positif untuk menarik minat konsumen baru.

5.3 Keterbatasan Penelitian

Meskipun penulis telah berusaha sebaik mungkin dalam melakukan penelitian, namun penulis menyadari adanya keterbatasan dalam penelitian ini, yaitu antara lain:

1. Penelitian ini berfokus pada *online shop* yang menjual produk *fashion*, sehingga hasil penelitian belum tentu relevan apabila diaplikasikan pada *online shop* maupun industri yang menjual produk lainnya, sehingga disarankan untuk penelitian selanjutnya dapat meneliti dengan objek yang berbeda.
2. Responden yang direkrut hanya berjumlah 210, sehingga untuk penelitian selanjutnya bisa menambahkan responden yang lebih banyak agar lebih mewakili populasi.

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LAMPIRAN 1

Kuesioner

KUESIONER

Pengaruh Citra Perusahaan, Relationship Marketing, dan Kepercayaan pada Niat Beli Ulang Konsumen: Efek Moderasi dari Komunikasi Getok Tular (*Word-of Mouth Communication*)

No:

Nama :

Jawablah pertanyaan di bawah ini dengan melingkari!

1. Jenis Kelamin:
 - a. Pria
 - b. Wanita
2. Usia:
 - a. Di bawah 21
 - b. 21-25
 - c. 26-30
 - d. 31-35
 - e. 36-40
 - f. Di atas 40
3. Pendidikan terakhir:
 - a. SLTP
 - b. SLTA
 - c. S1
 - d. Pasca Sarjana (S2/S3)
4. Apakah Anda pernah melakukan *online shopping* / berbelanja secara *online* untuk produk *fashion* (pakaian, tas, sepatu)?
 - a. Ya
 - b. Tidak
5. Seberapa sering Anda membeli barang *online*?
 - a. 1 minggu 1 kali
 - b. 1 bulan 1 kali
 - c. 3 bulan 1 kali
 - d. 6 bulan 1 kali
 - e. 1 tahun 1 kali
 - f. Lebih dari 1 tahun 1 kali
6. Berapa pengeluaran pribadi Anda per bulan?
 - a. Kurang dari Rp 1.000.000,00
 - b. Rp 1.000.000,00 – Rp 3.000.000,00
 - c. Rp 3.000.001,00 – Rp 5.000.000,00
 - d. Lebih dari Rp 5.000.000,00
7. Berapa besar pengeluaran yang Anda gunakan untuk berbelanja produk *fashion* secara *online* dalam sebulan?
 - a. < Rp 500.000,00
 - b. Rp 500.000,00 – Rp 1.000.000,00
 - c. Rp 1.000.001,00 – Rp 2.000.000,00
 - d. Rp 2.000.001,00 – Rp 3.000.000,00
 - e. Di atas Rp 3.000.000,

Untuk pertanyaan selanjutnya, berikan tanda centang (V) pada kolom yang ada untuk menjawab pernyataan yang ada!

STS = Sangat Tidak Setuju

TS = Tidak Setuju

N = Netral

S = Setuju

SS = Sangat Setuju

A. Citra Perusahaan

	Pernyataan	STS	TS	N	S	SS
1.	Secara umum, saya percaya <i>online shop</i> ini selalu dapat memenuhi janjinya kepada konsumen					
2.	<i>Online shop</i> ini memiliki reputasi yang bagus					
3.	Saya percaya reputasi <i>online shop</i> ini lebih unggul dari pesaingnya					
4.	<i>Online shop</i> ini pertama muncul dalam ingatan saya di antara <i>online shop</i> yang ada					
5.	<i>Online shop</i> ini pantas direkomendasikan					
6.	Saya memiliki kesan yang baik pada <i>online shop</i> ini					
7.	<i>Online shop</i> ini mempunyai maksud baik dan pantas dipercaya					
8.	Menurut saya, <i>online shop</i> ini memiliki citra yang baik secara umum					

B. Relationship Marketing

	Pernyataan	STS	TS	N	S	SS
1.	<i>Online shop</i> ini memberikan diskon kepada saya untuk pembelian berikutnya					
2.	<i>Online shop</i> ini mengingatkan saya keuntungan sebagai langganan/anggota					
3.	<i>Online shop</i> ini membantu saya menghemat uang pada produk yang bernilai sama					
4.	<i>Online shop</i> ini selalu memperhatikan saya sebagai seorang individu					
5.	<i>Online shop</i> ini selalu ramah					
6.	<i>Online shop</i> ini mencantumkan nama saya ketika bertransaksi					
7.	<i>Online shop</i> ini tidak menawarkan kepada saya layanan yang mempunyai nilai tambah. Contoh: retur *					
8.	<i>Online shop</i> ini tidak memberikan layanan yang sulit didapatkan di tempat lain. Contoh: <i>money back guarantee</i> *					
9.	<i>Online shop</i> ini tidak memberikan saya pilihan dan saran tentang apa yang harus dilakukan. Contoh: <i>refund</i> *					

C. Kepercayaan

No	Pernyataan	STS	TS	N	S	SS
1.	Saya menemukan bahwa perlu khawatir dalam bertransaksi dengan <i>online shop</i> ini*					
2.	<i>Online shop</i> ini tidak jujur*					
3.	<i>Online shop</i> ini selalu sesuai harapan saya					
4.	<i>Online shop</i> ini tidak selalu dapat dipercaya*					
5.	Kualitas <i>online shop</i> ini tinggi secara konsisten					
6.	Produknya tidak sesuai dengan harga*					
7.	Berbelanja di <i>online shop</i> ini membuang waktu*					
8.	Saya percaya dengan kualitas produk dan kualitas layanan <i>online shop</i> ini					
9.	Saya percaya <i>online shop</i> ini akan sadar pada komitmen kepada konsumen					

D. Niat Beli Ulang

No	Pernyataan	STS	TS	N	S	SS
1	Kemungkinan saya berbelanja di <i>online shop</i> ini sangat tinggi					
2	Jika ingin membeli produk fashion, saya akan mempertimbangkan berbelanja di <i>online shop</i> ini					
3	Kemungkinan saya akan mempertimbangkan berbelanja di <i>online shop</i> ini sangat kecil*					
4	Kemauan saya membeli produknya sangat tinggi					
5	Saya berniat membeli produk dari <i>online shop</i> ini lebih sedikit dalam beberapa tahun mendatang*					
6	Saya mempertimbangkan <i>online shop</i> ini sebagai pilihan pertama saya					

E. Komunikasi Getok Tular

No	Pernyataan	STS	TS	N	S	SS
1	Saya memberikan umpan balik positif pada <i>online shop</i> dan akan memberitahukan kepada orang lain					
2	Saya memberikan umpan balik positif dan akan menyebarluaskan keuntungan berbelanja di <i>online shop</i> ini					
3	Saya memberikan umpan balik positif dan akan merekomendasikan kepada orang lain					
4	Saya memberikan umpan balik negatif pada <i>online shop</i> dan saya akan mengadu melalui media sosial					
5	Saya memberikan umpan balik negatif dan akan menyebarluaskan kekurangan berbelanja di <i>online shop</i> ini					
6	Saya memberikan umpan balik negatif dan tidak akan merekomendasikan kepada orang lain					



LAMPIRAN 2

Hasil Uji Validitas dan Reliabilitas

[illegible]

1. Citra Perusahaan

[illegible]

citra8	Pearson Correlation	.405**	.353**	.393**	.283**	.546**	.578**	.602**	1	.714**
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000	.000		.000
	N	210	210	210	210	210	210	210	210	210
totalcitra	Pearson Correlation	.673**	.718**	.707**	.538**	.809**	.864**	.810**	.714**	1
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000	.000	.000	
	N	210	210	210	210	210	210	210	210	210

** . Correlation is significant at the 0.01 level (2-tailed).

2. Financial Relationship Marketing

Correlations

		Relationship1	Relationship2	Relationship3	totalfinancial
Relationship1	Pearson Correlation	1	.721**	.498**	.867**
	Sig. (2-tailed)		.000	.000	.000
	N	210	210	210	210
Relationship2	Pearson Correlation	.721**	1	.618**	.901**
	Sig. (2-tailed)	.000		.000	.000
	N	210	210	210	210
Relationship3	Pearson Correlation	.498**	.618**	1	.815**
	Sig. (2-tailed)	.000	.000		.000
	N	210	210	210	210
totalfinancial	Pearson Correlation	.867**	.901**	.815**	1
	Sig. (2-tailed)	.000	.000	.000	
	N	210	210	210	210

** . Correlation is significant at the 0.01 level (2-tailed).

3. Social Relationship Marketing

Correlations

		Relationship4	Relationship5	Relationship6	totalsocial
Relationship4	Pearson Correlation	1	.455**	.427**	.414**
	Sig. (2-tailed)		.000	.000	.000
	N	210	210	210	210
Relationship5	Pearson Correlation	.455**	1	.433**	.689**
	Sig. (2-tailed)	.000		.000	.000
	N	210	210	210	210
Relationship6	Pearson Correlation	.427**	.433**	1	.798**
	Sig. (2-tailed)	.000	.000		.000
	N	210	210	210	210
totalsocial	Pearson Correlation	.414**	.689**	.798**	1
	Sig. (2-tailed)	.000	.000	.000	
	N	210	210	210	210

** . Correlation is significant at the 0.01 level (2-tailed).

4. Structural Relationship Marketing

Correlations

		Relationship7	Relationship8	Relationship9	totalstructural
Relationship7	Pearson Correlation	1	.558**	.455**	.783**
	Sig. (2-tailed)		.000	.000	.000
	N	210	210	210	210
Relationship8	Pearson Correlation	.558**	1	.582**	.870**
	Sig. (2-tailed)	.000		.000	.000
	N	210	210	210	210
Relationship9	Pearson Correlation	.455**	.582**	1	.832**
	Sig. (2-tailed)	.000	.000		.000
	N	210	210	210	210
totalstructural	Pearson Correlation	.783**	.870**	.832**	1
	Sig. (2-tailed)	.000	.000	.000	
	N	210	210	210	210

** . Correlation is significant at the 0.01 level (2-tailed).

5. Kepercayaan

Correlations

[illegible]

percaya 7	Pearson Correlation	.460**	.497**	.507**	.546**	.376**	.551**	1	.443**	.417**	.749**
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000		.000	.000	.000
	N	210	210	210	210	210	210	210	210	210	210
percaya 8	Pearson Correlation	.392**	.510**	.424**	.361**	.478**	.499**	.443**	1	.507**	.705**
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000	.000		.000	.000
	N	210	210	210	210	210	210	210	210	210	210
percaya 9	Pearson Correlation	.343**	.371**	.437**	.402**	.463**	.453**	.417**	.507**	1	.665**
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000	.000	.000		.000
	N	210	210	210	210	210	210	210	210	210	210
totalper caya	Pearson Correlation	.742**	.745**	.664**	.693**	.668**	.786**	.749**	.705**	.665**	1
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000	.000	.000	.000	
	N	210	210	210	210	210	210	210	210	210	210

** . Correlation is significant at the 0.01 level (2-tailed).

6. Niat Beli Ulang

Correlations

		niat1	niat2	niat3	niat4	niat5	niat6	totalNiat
niat1	Pearson Correlation	1	.525**	.545**	.483**	.433**	.538**	.802**
	Sig. (2-tailed)		.000	.000	.000	.000	.000	.000
	N	210	210	210	210	210	210	210
niat2	Pearson Correlation	.525**	1	.411**	.500**	.364**	.498**	.749**
	Sig. (2-tailed)	.000		.000	.000	.000	.000	.000
	N	210	210	210	210	210	210	210
niat3	Pearson Correlation	.545**	.411**	1	.333**	.417**	.461**	.714**
	Sig. (2-tailed)	.000	.000		.000	.000	.000	.000
	N	210	210	210	210	210	210	210
niat4	Pearson Correlation	.483**	.500**	.333**	1	.379**	.499**	.720**
	Sig. (2-tailed)	.000	.000	.000		.000	.000	.000
	N	210	210	210	210	210	210	210
niat5	Pearson Correlation	.433**	.364**	.417**	.379**	1	.394**	.665**
	Sig. (2-tailed)	.000	.000	.000	.000		.000	.000
	N	210	210	210	210	210	210	210
niat6	Pearson Correlation	.538**	.498**	.461**	.499**	.394**	1	.772**
	Sig. (2-tailed)	.000	.000	.000	.000	.000		.000
	N	210	210	210	210	210	210	210
totalNiat	Pearson Correlation	.802**	.749**	.714**	.720**	.665**	.772**	1
	Sig. (2-tailed)	.000	.000	.000	.000	.000	.000	
	N	210	210	210	210	210	210	210

** . Correlation is significant at the 0.01 level (2-tailed).

7. Komunikasi Getok Tular Positif

Correlations

		getokpos1	getokpos2	getokpos3	totalgetokpos
getokpos1	Pearson Correlation	1	.646**	.637**	.870**
	Sig. (2-tailed)		.000	.000	.000
	N	210	210	210	210
getokpos2	Pearson Correlation	.646**	1	.612**	.863**
	Sig. (2-tailed)	.000		.000	.000
	N	210	210	210	210
getokpos3	Pearson Correlation	.637**	.612**	1	.872**
	Sig. (2-tailed)	.000	.000		.000
	N	210	210	210	210
totalgetokpos	Pearson Correlation	.870**	.863**	.872**	1
	Sig. (2-tailed)	.000	.000	.000	
	N	210	210	210	210

** . Correlation is significant at the 0.01 level (2-tailed).

8. Komunikasi Getok Tular Negatif

Correlations

		getokneg1	getokneg2	getokneg3	totalgetokneg
getokneg1	Pearson Correlation	1	.865**	.744**	.929**
	Sig. (2-tailed)		.000	.000	.000
	N	210	210	210	210
getokneg2	Pearson Correlation	.865**	1	.823**	.958**
	Sig. (2-tailed)	.000		.000	.000
	N	210	210	210	210
getokneg3	Pearson Correlation	.744**	.823**	1	.916**
	Sig. (2-tailed)	.000	.000		.000
	N	210	210	210	210
totalgetokneg	Pearson Correlation	.929**	.958**	.916**	1
	Sig. (2-tailed)	.000	.000	.000	
	N	210	210	210	210

** . Correlation is significant at the 0.01 level (2-tailed).

UJI RELIABILITAS

1. Citra Perusahaan

Case Processing Summary

		N	%
Cases	Valid	210	100.0
	Excluded ^a	0	.0
	Total	210	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.874	8

Item Statistics

	Mean	Std. Deviation	N
citra1	3.1857	.87975	210
citra2	3.3762	.74910	210
citra3	3.1905	.80780	210
citra4	3.2810	.83701	210
citra5	3.6333	.84368	210
citra6	3.6000	.87057	210
citra7	3.6476	.86374	210
citra8	3.6190	.81705	210

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item- Total Correlation	Cronbach's Alpha if Item Deleted
citra1	24.3476	18.706	.554	.867
citra2	24.1571	19.023	.629	.859
citra3	24.3429	18.791	.607	.861
citra4	24.2524	20.008	.399	.883
citra5	23.9000	17.765	.734	.848
citra6	23.9333	17.134	.805	.839
citra7	23.8857	17.633	.733	.847
citra8	23.9143	18.682	.615	.860

2. Financial Relationship Marketing

Case Processing Summary

		N	%
Cases	Valid	210	100.0
	Excluded ^a	0	.0
	Total	210	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.824	3

Item Statistics

	Mean	Std. Deviation	N
Relationship1	3.1714	1.04865	210
Relationship2	3.2000	.94742	210
Relationship3	3.1857	.98252	210

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
Relationship1	6.3857	3.013	.676	.763
Relationship2	6.3571	3.092	.775	.664
Relationship3	6.3714	3.431	.598	.836

3. Social Relationship Marketing

Case Processing Summary

	N	%
Cases Valid	210	100.0
Excluded ^a	0	.0
Total	210	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.699	3

Item Statistics

	Mean	Std. Deviation	N
Relationship4	3.3524	.90168	210
Relationship5	3.6381	.80220	210
Relationship6	3.5333	.87569	210

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
Relationship4	7.1714	2.018	.520	.602
Relationship5	6.8857	2.255	.526	.599
Relationship6	6.9905	2.115	.504	.622

4. Structural Relationship Marketing

Case Processing Summary

	N	%
Cases Valid	210	100.0
Excluded ^a	0	.0
Total	210	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.699	3

Item Statistics

	Mean	Std. Deviation	N
Relationship4	3.3524	.90168	210
Relationship5	3.6381	.80220	210
Relationship6	3.5333	.87569	210

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
Relationship4	7.1714	2.018	.520	.602
Relationship5	6.8857	2.255	.526	.599
Relationship6	6.9905	2.115	.504	.622

5. Kepercayaan

Case Processing Summary

	N	%
Cases Valid	210	100.0
Excluded ^a	0	.0
Total	210	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.878	9

Item Statistics

	Mean	Std. Deviation	N
percaya1	3.2476	1.13053	210
percaya2	3.5524	.86374	210
percaya3	3.2095	.79707	210
percaya4	3.1810	.87802	210
percaya5	3.2238	.85415	210
percaya6	3.4238	.95667	210
percaya7	3.5857	.91494	210
percaya8	3.4143	.80357	210
percaya9	3.4524	.77033	210

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item-Total Correlation	Cronbach's Alpha if Item Deleted
percaya1	27.0429	24.271	.630	.866
percaya2	26.7381	25.974	.665	.861
percaya3	27.0810	27.166	.574	.869
percaya4	27.1095	26.395	.599	.867
percaya5	27.0667	26.790	.571	.869
percaya6	26.8667	24.901	.707	.857
percaya7	26.7048	25.587	.664	.861
percaya8	26.8762	26.750	.623	.865
percaya9	26.8381	27.313	.579	.868

6. Niat Beli Ulang

Case Processing Summary

		N	%
Cases	Valid	210	100.0
	Excluded ^a	0	.0
	Total	210	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.833	6

Item Statistics

	Mean	Std. Deviation	N
niat1	3.3476	.90618	210
niat2	3.4762	.88685	210
niat3	3.3333	.84905	210
niat4	3.1857	.84649	210
niat5	3.1429	.81174	210
niat6	3.2857	.90416	210

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item- Total Correlation	Cronbach's Alpha if Item Deleted
niat1	16.4238	10.016	.687	.788
niat2	16.2952	10.458	.616	.804
niat3	16.4381	10.841	.576	.812
niat4	16.5857	10.808	.585	.810
niat5	16.6286	11.287	.520	.822
niat6	16.4857	10.232	.645	.797

7. Komunikasi Getok Tular Positif

Case Processing Summary

		N	%
Cases	Valid	210	100.0
	Excluded ^a	0	.0
	Total	210	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

Cronbach's Alpha	N of Items
.836	3

Item Statistics

	Mean	Std. Deviation	N
getokpos1	3.5619	.73105	210
getokpos2	3.4810	.75274	210
getokpos3	3.6524	.81147	210

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item- Total Correlation	Cronbach's Alpha if Item Deleted
getokpos1	7.1333	1.973	.714	.758
getokpos2	7.2143	1.949	.694	.776
getokpos3	7.0429	1.812	.688	.784

8. Komunikasi Getok Tular Negatif

Case Processing Summary

		N	%
Cases	Valid	210	100.0
	Excluded ^a	0	.0
	Total	210	100.0

a. Listwise deletion based on all variables in the procedure.

Reliability Statistics

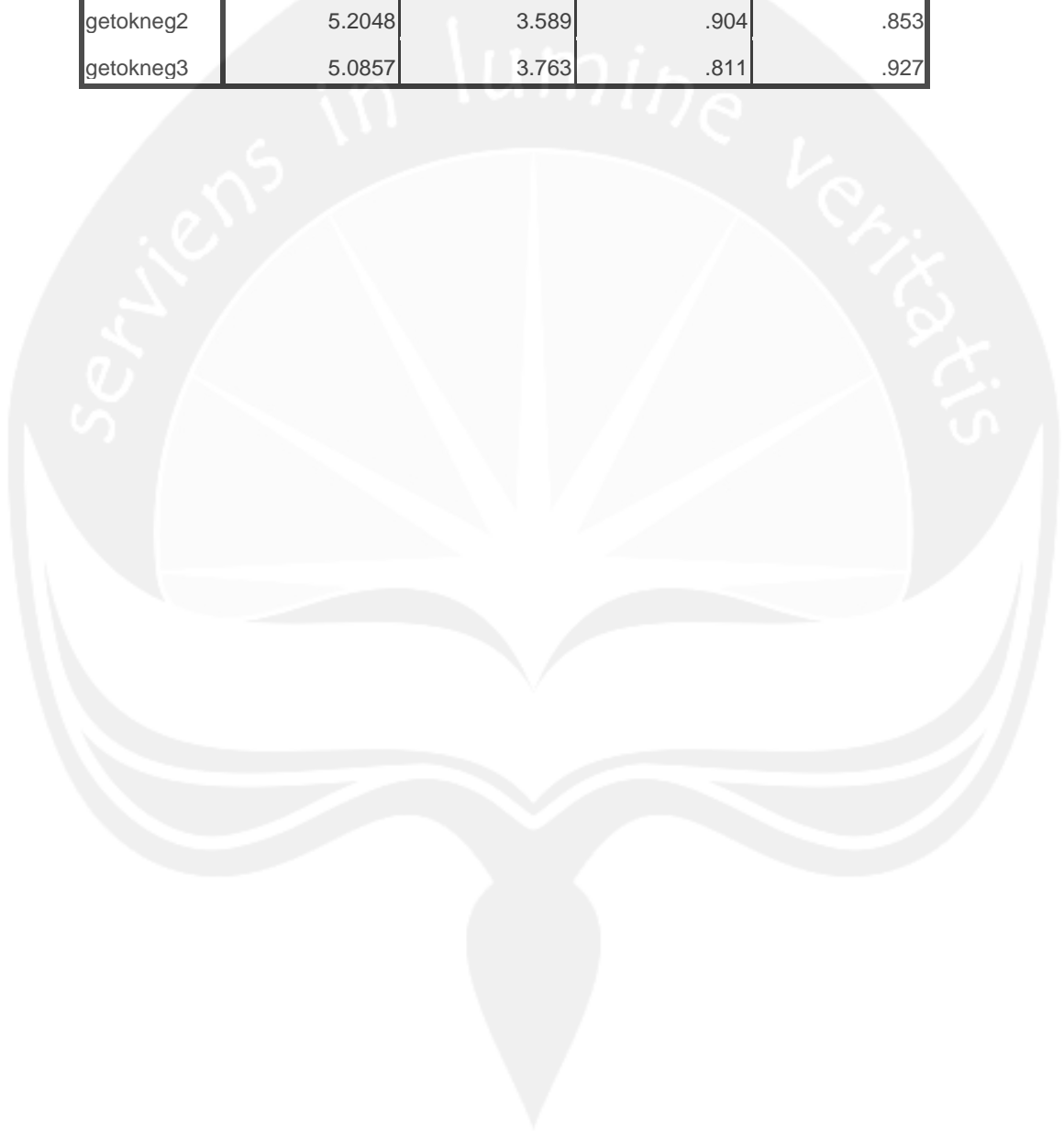
Cronbach's Alpha	N of Items
.927	3

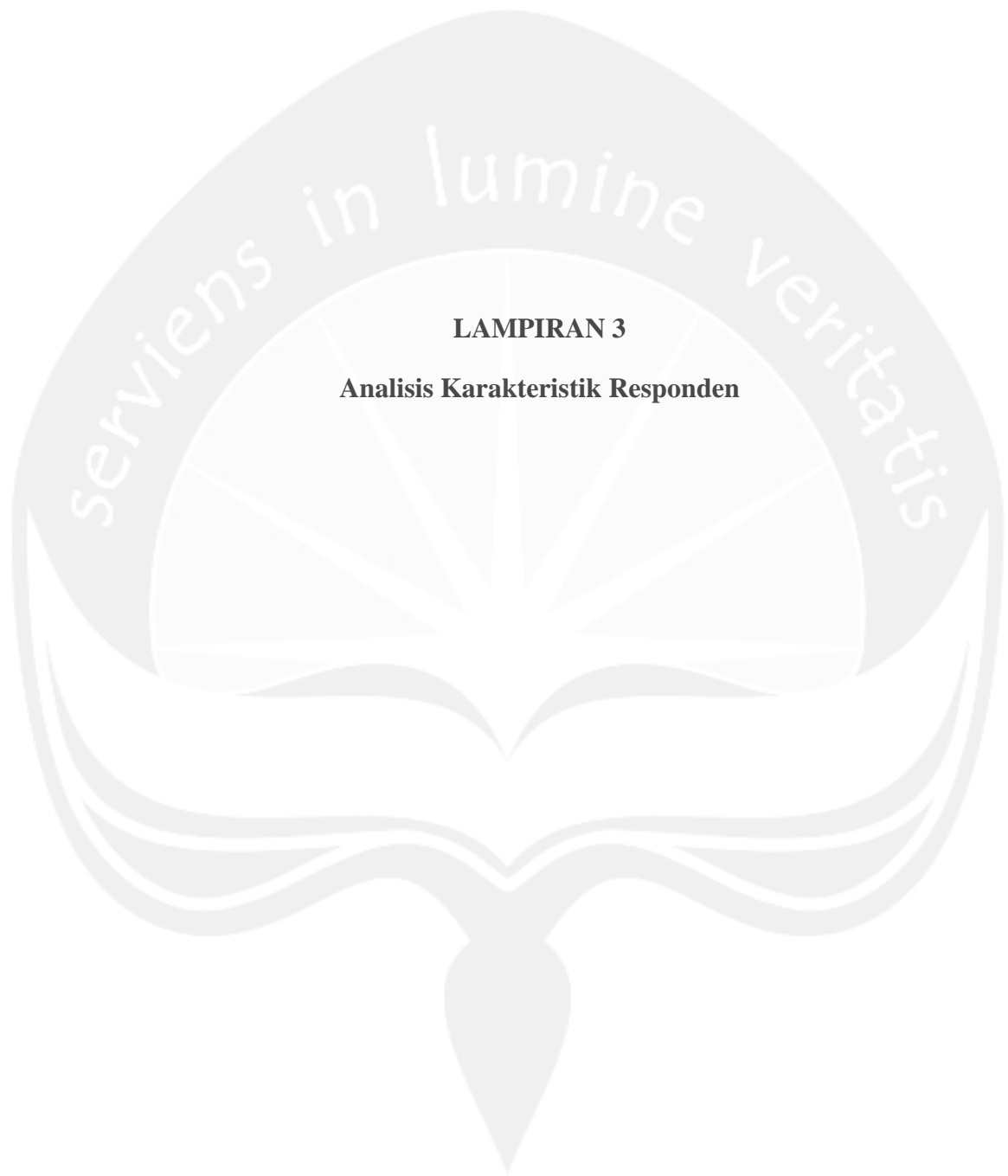
Item Statistics

	Mean	Std. Deviation	N
getokneg1	2.5762	1.00544	210
getokneg2	2.5095	1.00354	210
getokneg3	2.6286	1.02371	210

Item-Total Statistics

	Scale Mean if Item Deleted	Scale Variance if Item Deleted	Corrected Item- Total Correlation	Cronbach's Alpha if Item Deleted
getokneg1	5.1381	3.746	.842	.903
getokneg2	5.2048	3.589	.904	.853
getokneg3	5.0857	3.763	.811	.927





LAMPIRAN 3

Analisis Karakteristik Responden

ANALISIS KARAKTERISTIK RESPONDEN

Statistics							
	gender	usia	pendidikan terakhir	pernah belanja online?	frekuensi belanja online	pengeluaran pribadi perbulan	pengeluaran untuk belanja online per bulan
N Valid	210	210	210	210	210	210	210
Missing	0	0	0	0	0	0	0

1. Karakteristik Responden Berdasarkan Gender

gender					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	pria	82	39.0	39.0	39.0
	wanita	128	61.0	61.0	100.0
	Total	210	100.0	100.0	

2. Karakteristik Responden Berdasarkan Umur

usia					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	dibawah 21	102	48.6	48.6	48.6
	21-25 tahun	88	41.9	41.9	90.5
	26-30 tahun	13	6.2	6.2	96.7
	31-35 tahun	1	.5	.5	97.1
	36-40 tahun	3	1.4	1.4	98.6
	diatas 40	3	1.4	1.4	100.0
	Total	210	100.0	100.0	

3. Karakteristik Responden Berdasarkan Pendidikan Terakhir

pendidikan terakhir					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	SLTP	5	2.4	2.4	2.4
	SLTA	159	75.7	75.7	78.1
	S1	43	20.5	20.5	98.6
	Pasca Sarjana S2/S3	3	1.4	1.4	100.0
	Total	210	100.0	100.0	

4. Karakteristik Responden Berdasarkan Belanja Online

pernah belanja online?					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	ya	210	100.0	100.0	100.0

5. Karakteristik Responden Berdasarkan Frekuensi Belanja Online

frekuensi belanja online					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	1 minggu 1 kali	3	1.4	1.4	1.4
	1 bulan 1 kali	34	16.2	16.2	17.6
	3 bulan 1 kali	42	20.0	20.0	37.6
	6 bulan 1 kali	50	23.8	23.8	61.4
	1 tahun 1 kali	41	19.5	19.5	81.0
	lebih dari 1 tahun 1 kali	40	19.0	19.0	100.0
	Total	210	100.0	100.0	

6. Karakteristik Responden Berdasarkan Pengeluaran Pribadi per Bulan

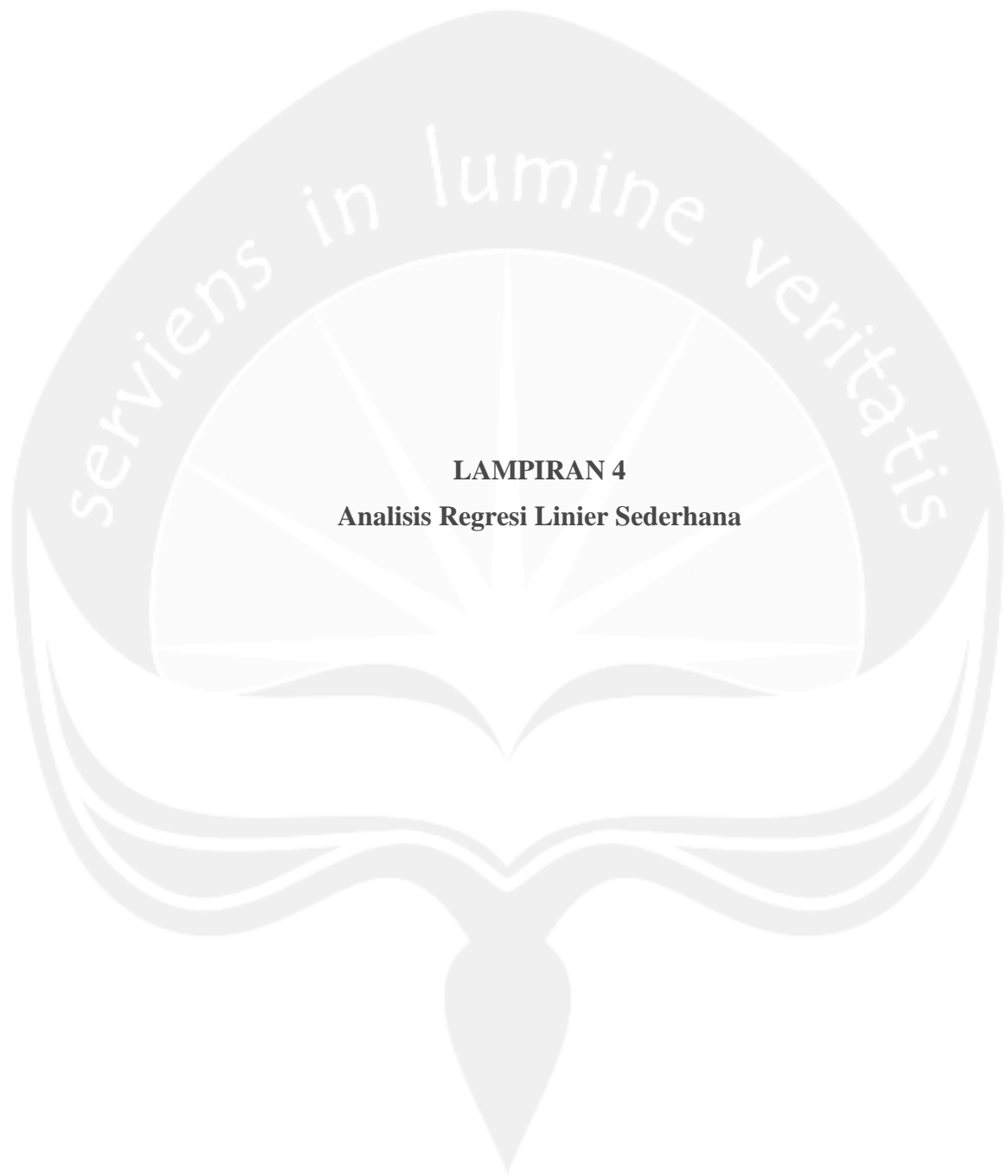
pengeluaran pribadi perbulan

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	kurang dari Rp 1.000.000	64	30.5	30.5	30.5
	Rp 1.000.000 - Rp 3.000.000	132	62.9	62.9	93.3
	Rp 3.000.001 - Rp 5.000.000	6	2.9	2.9	96.2
	lebih dari Rp 5.000.000	8	3.8	3.8	100.0
	Total	210	100.0	100.0	

7. Karakteristik Responden Berdasarkan Pengeluaran Belanja Online

pengeluaran untuk belanja online per bulan

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	kurang dari Rp 500.000	175	83.3	83.3	83.3
	Rp 500.000 - Rp 1.000.000	31	14.8	14.8	98.1
	Rp 1.000.001 - Rp 2.000.000	4	1.9	1.9	100.0
	Total	210	100.0	100.0	



LAMPIRAN 4

Analisis Regresi Linier Sederhana

ANALISIS REGRESI LINIER SEDERHANA

1. Pengaruh Citra Perusahaan pada Kepercayaan

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	totalcitra ^a	.	Enter

a. All requested variables entered.

b. Dependent Variable: totalpercaya

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.472 ^a	.223	.219	5.04240

a. Predictors: (Constant), totalcitra

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1518.723	1	1518.723	59.732	.000 ^a
	Residual	5288.558	208	25.426		
	Total	6807.281	209			

a. Predictors: (Constant), totalcitra

b. Dependent Variable: totalpercaya

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	15.043	2.003		7.509	.000
	totalcitra	.554	.072	.472	7.729	.000

a. Dependent Variable: totalpercaya

2. Pengaruh Financial Relationship Marketing pada Kepercayaan

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	totalfinancial ^a	.	Enter

a. All requested variables entered.

b. Dependent Variable: totalpercaya

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.264 ^a	.069	.065	5.51850

a. Predictors: (Constant), totalfinancial

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	472.887	1	472.887	15.528	.000 ^a
	Residual	6334.394	208	30.454		
	Total	6807.281	209			

a. Predictors: (Constant), totalfinancial

b. Dependent Variable: totalpercaya

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	24.683	1.473		16.757	.000
	totalfinancial	.587	.149	.264	3.941	.000

a. Dependent Variable: totalpercaya

3. Pengaruh Social Relationship Marketing pada Kepercayaan

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	totalsocial ^a		. Enter

a. All requested variables entered.

b. Dependent Variable: totalpercaya

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.368 ^a	.135	.131	5.31973

a. Predictors: (Constant), totalsocial

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	920.978	1	920.978	32.544	.000 ^a
	Residual	5886.302	208	28.300		
	Total	6807.281	209			

a. Predictors: (Constant), totalsocial

b. Dependent Variable: totalpercaya

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	17.402	2.289		7.602	.000
	totalsocial	1.268	.222	.368	5.705	.000

a. Dependent Variable: totalpercaya

4. Pengaruh Structural Relationship Marketing pada Kepercayaan

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	totalstructural ^a	.	Enter

a. All requested variables entered.

b. Dependent Variable: totalpercaya

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.115 ^a	.013	.009	5.68273

a. Predictors: (Constant), totalstructural

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	90.250	1	90.250	2.795	.096 ^a
	Residual	6717.031	208	32.293		
	Total	6807.281	209			

a. Predictors: (Constant), totalstructural

b. Dependent Variable: totalpercaya

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	27.616	1.647		16.764	.000
	totalstructural	.295	.176	.115	1.672	.096

a. Dependent Variable: totalpercaya

5. Pengaruh Kepercayaan pada Niat Beli Ulang

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	totalpercaya ^a	.	Enter

a. All requested variables entered.

b. Dependent Variable: totalniat

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.641 ^a	.411	.408	2.95819

a. Predictors: (Constant), totalpercaya

ANOVA^b

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1268.845	1	1268.845	144.996	.000 ^a
	Residual	1820.183	208	8.751		
	Total	3089.029	209			

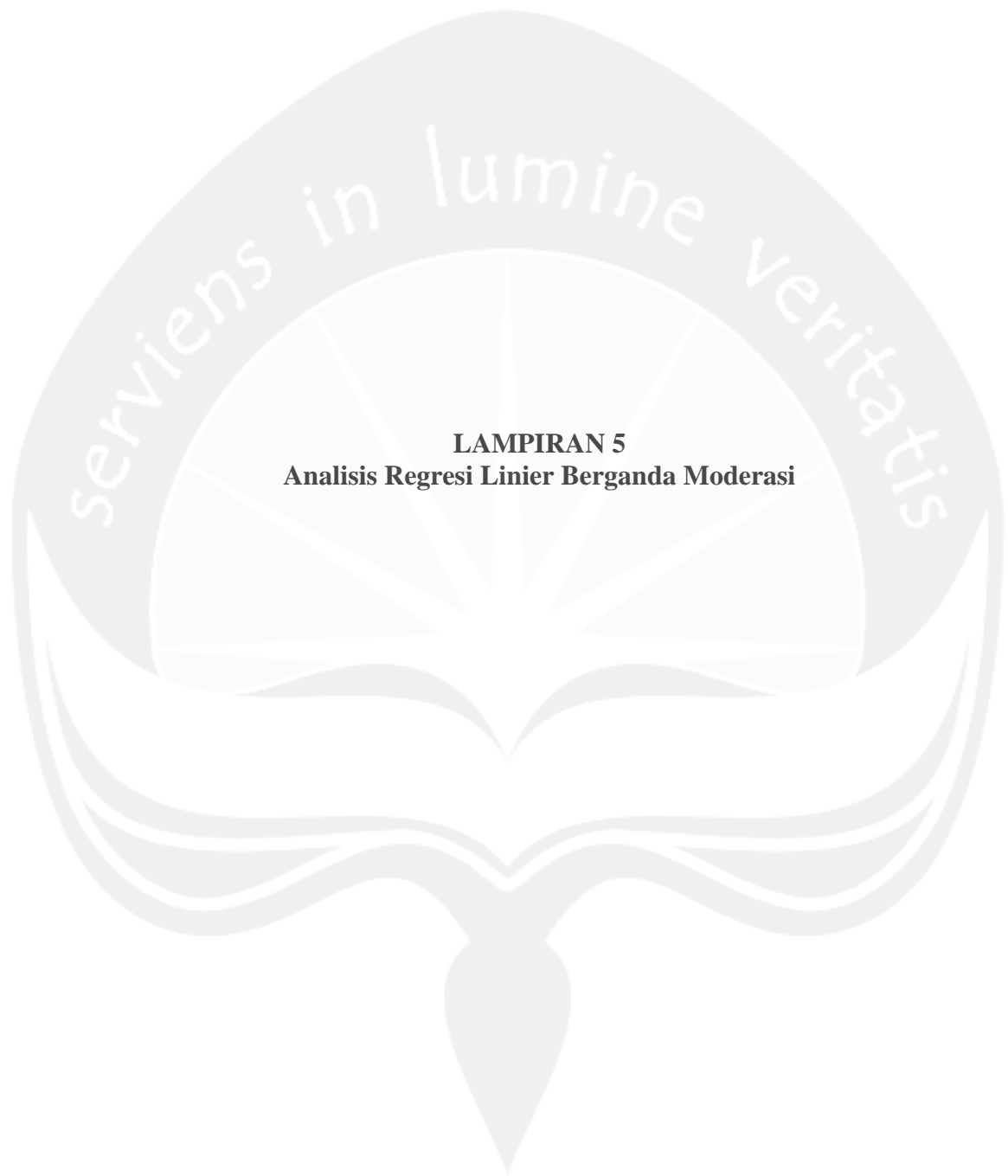
a. Predictors: (Constant), totalpercaya

b. Dependent Variable: totalniat

Coefficients^a

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.
		B	Std. Error	Beta		
1	(Constant)	6.694	1.105		6.058	.000
	totalpercaya	.432	.036	.641	12.041	.000

a. Dependent Variable: totalniat



LAMPIRAN 5
Analisis Regresi Linier Berganda Moderasi

ANALISIS REGRESI LINIER BERGANDA MODERASI

Efek Moderasi Komunikasi Getok Tular Positif

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	totalpercaya ^a	.	Enter
2	totalgetokpos ^a	.	Enter
3	percayaxgetokpos ^a	.	Enter

a. All requested variables entered.

b. Dependent Variable: totalniat

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate	Change Statistics				
					R Square Change	F Change	df1	df2	Sig. F Change
1	,641 ^a	,411	,408	2,95819	,411	144,996	1	208	,000
2	,655 ^b	,430	,424	2,91755	,019	6,835	1	207	,010
3	,658 ^c	,433	,425	2,91465	,004	1,412	1	206	,236

a. Predictors: (Constant),

totalpercaya

b. Predictors: (Constant), totalpercaya,

totalgetokpos

c. Predictors: (Constant), totalpercaya, totalgetokpos,

percayaxgetokpos

ANOVA^d

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1268,845	1	1268,845	144,996	,000 ^a
	Residual	1820,183	208	8,751		
	Total	3089,029	209			
2	Regression	1327,029	2	663,514	77,950	,000 ^b
	Residual	1762,000	207	8,512		
	Total	3089,029	209			
3	Regression	1339,023	3	446,341	52,541	,000 ^c
	Residual	1750,005	206	8,495		
	Total	3089,029	209			

a. Predictors: (Constant), totalpercaya

b. Predictors: (Constant), totalpercaya, totalgetokpos

c. Predictors: (Constant), totalpercaya, totalgetokpos, percayaxgetokpos

d. Dependent Variable: totalniat

Coefficients^a

		Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Collinearity Statistics	
		B	Std. Error	Beta			Tolerance	VIF
1	(Constant)	6,694	1,105		6,058	,000		
	totalpercaya	,432	,036	,641	12,041	,000	1,000	1,000
2	(Constant)	4,763	1,317		3,618	,000		
	totalpercaya	,395	,038	,586	10,373	,000	,863	1,159
	totalgetokpos	,285	,109	,148	2,614	,010	,863	1,159
3	(Constant)	-1,066	5,079		-,210	,834		
	totalpercaya	,589	,168	,875	3,507	,001	,044	22,642
	totalgetokpos	,872	,506	,452	1,724	,086	,040	24,985
	percayaxgetokpos	-,019	,016	-,495	-1,188	,236	,016	63,068

a. Dependent Variable:

totalniat

Excluded Variables^c

Model		Beta In	t	Sig.	Partial Correlation	Collinearity Statistics		
						Tolerance	VIF	Minimum Tolerance
1	totalgetokpos	,148 ^a	2,614	,010	,179	,863	1,159	,863
	percayaxgetokpos	,206 ^a	2,289	,023	,157	,342	2,925	,342
2	percayaxgetokpos	-,495 ^b	-1,188	,236	-,083	,016	63,068	,016

a. Predictors in the Model: (Constant), totalpercaya

b. Predictors in the Model: (Constant), totalpercaya, totalgetokpos

c. Dependent Variable: totalniat

CollinearityDiagnostics^a

Model	Dimen sion	Eigenval ue	Condition Index	Variance Proportions			
				(Constant)	totalpercaya	totalgetokpos	percayaxgetokpos
1	1	1,983	1,000	,01	,01		
	2	,017	10,734	,99	,99		
2	1	2,963	1,000	,00	,00	,00	
	2	,021	11,802	,00	,72	,65	
	3	,016	13,777	1,00	,28	,35	
3	1	3,936	1,000	,00	,00	,00	,00
	2	,042	9,673	,02	,00	,00	,01
	3	,021	13,603	,00	,04	,03	,00
	4	,000	103,933	,98	,96	,97	,99

a. Dependent Variable: totalniat

Efek Moderasi Komunikasi Getok Tular Negatif

Variables Entered/Removed^b

Model	Variables Entered	Variables Removed	Method
1	totalpercaya ^a	.	Enter
2	totalgetokneg ^a	.	Enter
3	percayaxgetokneg ^a	.	Enter

a. All requested variables entered.

b. Dependent Variable: totalniat

Model Summary

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate	Change Statistics				
					R Square Change	F Change	df1	df2	Sig. F Change
1	,641 ^a	,411	,408	2,95819	,411	144,996	1	208	,000
2	,642 ^b	,412	,406	2,96204	,001	,459	1	207	,499
3	,655 ^c	,429	,421	2,92505	,017	6,269	1	206	,013

a. Predictors: (Constant), totalpercaya

b. Predictors: (Constant), totalpercaya, totalgetokneg

c. Predictors: (Constant), totalpercaya, totalgetokneg, percayaxgetokneg

ANOVA^d

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	1268,845	1	1268,845	144,996	,000 ^a
	Residual	1820,183	208	8,751		
	Total	3089,029	209			
2	Regression	1272,873	2	636,436	72,539	,000 ^b
	Residual	1816,156	207	8,774		
	Total	3089,029	209			
3	Regression	1326,511	3	442,170	51,680	,000 ^c

Residual	1762,518	206	8,556		
Total	3089,029	209			

- a. Predictors: (Constant), totalpercaya
b. Predictors: (Constant), totalpercaya, totalgetokneg
c. Predictors: (Constant), totalpercaya, totalgetokneg, percayaxgetokneg
d. Dependent Variable: totalniat

Coefficients ^a								
		Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Collinearity Statistics	
		B	Std. Error	Beta			Tolerance	VIF
1	(Constant)	6,694	1,105		6,058	,000		
	totalpercaya	,432	,036	,641	12,041	,000	1,000	1,000
2	(Constant)	7,295	1,418		5,145	,000		
	totalpercaya	,425	,037	,631	11,389	,000	,926	1,080
	totalgetokneg	-,051	,075	-,038	-,678	,499	,926	1,080
3	(Constant)	,253	3,142		,080	,936		
	totalpercaya	,658	,100	,976	6,577	,000	,126	7,955
	totalgetokneg	,821	,356	,605	2,306	,022	,040	24,877
	percayaxgetok neg	-,029	,012	-,655	-2,504	,013	,040	24,721

- a. Dependent Variable: totalniat

Excluded Variables ^c							
Model	Beta In	t	Sig.	Partial Correlation	Collinearity Statistics		
					Tolerance	VIF	Minimum Tolerance

1	totalgetokneg	-,038 ^a	-,678	,499	-,047	,926	1,080	,926
	percayaxgetok neg	-,065 ^a	-1,180	,239	-,082	,932	1,073	,932
2	percayaxgetok neg	-,655 ^b	-2,504	,013	-,172	,040	24,721	,040

a. Predictors in the Model: (Constant),
totalpercaya

b. Predictors in the Model: (Constant), totalpercaya,
totalgetokneg

c. Dependent Variable: totalniat

CollinearityDiagnostics^a

Model	Dimension	Eigenv alue	Condition Index	Variance Proportions			
				(Constant)	totalpercaya	totalgetokneg	percayaxgetok neg
1	1	1,983	1,000	,01	,01		
	2	,017	10,734	,99	,99		
2	1	2,885	1,000	,00	,00	,01	
	2	,102	5,315	,01	,09	,69	
	3	,013	15,072	,99	,90	,30	
3	1	3,841	1,000	,00	,00	,00	,00
	2	,125	5,545	,01	,01	,01	,01
	3	,033	10,833	,04	,02	,03	,05
	4	,001	57,103	,96	,97	,96	,94

a. Dependent Variable: totalniat



Jawaban Responden untuk Profil Demografi

No	1	2	3	4	5	6	7
1	1.0	1.0	2.0	1.0	2.0	1.0	1.0
2	2.0	1.0	2.0	1.0	5.0	1.0	1.0
3	1.0	1.0	2.0	1.0	2.0	2.0	1.0
4	2.0	1.0	2.0	1.0	5.0	1.0	1.0
5	2.0	2.0	2.0	1.0	4.0	2.0	1.0
6	2.0	1.0	2.0	1.0	5.0	2.0	1.0
7	1.0	2.0	2.0	1.0	3.0	2.0	1.0
8	1.0	1.0	2.0	1.0	6.0	1.0	1.0
9	2.0	2.0	2.0	1.0	4.0	2.0	1.0
10	1.0	2.0	3.0	1.0	6.0	2.0	1.0
11	2.0	2.0	2.0	1.0	6.0	1.0	2.0
12	2.0	2.0	2.0	1.0	4.0	1.0	1.0
13	1.0	2.0	3.0	1.0	3.0	1.0	2.0
14	1.0	2.0	2.0	1.0	4.0	1.0	1.0
15	1.0	2.0	2.0	1.0	6.0	2.0	1.0
16	1.0	2.0	2.0	1.0	5.0	2.0	2.0
17	2.0	2.0	3.0	1.0	2.0	1.0	1.0
18	2.0	2.0	3.0	1.0	5.0	2.0	2.0
19	2.0	3.0	3.0	1.0	4.0	2.0	1.0
20	2.0	2.0	3.0	1.0	4.0	2.0	1.0
21	1.0	1.0	2.0	1.0	3.0	2.0	2.0
22	1.0	2.0	2.0	1.0	3.0	2.0	1.0
23	2.0	2.0	2.0	1.0	6.0	2.0	1.0
24	2.0	2.0	2.0	1.0	5.0	2.0	1.0
25	1.0	2.0	2.0	1.0	4.0	1.0	1.0
26	1.0	2.0	2.0	1.0	2.0	1.0	1.0
27	2.0	1.0	2.0	1.0	2.0	2.0	2.0
28	1.0	1.0	2.0	1.0	6.0	2.0	1.0
29	1.0	2.0	2.0	1.0	3.0	2.0	1.0
30	1.0	2.0	2.0	1.0	3.0	2.0	1.0
31	2.0	2.0	3.0	1.0	6.0	1.0	1.0
32	2.0	1.0	2.0	1.0	4.0	1.0	1.0
33	2.0	1.0	2.0	1.0	3.0	1.0	1.0
34	2.0	2.0	3.0	1.0	6.0	1.0	1.0
35	2.0	1.0	2.0	1.0	4.0	2.0	1.0
36	1.0	2.0	2.0	1.0	5.0	2.0	1.0
37	1.0	2.0	2.0	1.0	3.0	2.0	1.0
38	1.0	3.0	2.0	1.0	4.0	2.0	1.0
39	2.0	3.0	3.0	1.0	6.0	2.0	1.0
40	1.0	2.0	2.0	1.0	5.0	1.0	1.0
41	2.0	2.0	2.0	1.0	5.0	2.0	1.0
42	2.0	2.0	2.0	1.0	4.0	2.0	1.0

43	1.0	1.0	2.0	1.0	3.0	2.0	1.0
44	2.0	2.0	2.0	1.0	3.0	2.0	1.0
45	1.0	2.0	2.0	1.0	3.0	2.0	1.0
46	2.0	1.0	2.0	1.0	4.0	2.0	1.0
47	2.0	1.0	1.0	1.0	4.0	2.0	1.0
48	2.0	1.0	2.0	1.0	4.0	1.0	1.0
49	1.0	1.0	2.0	1.0	4.0	2.0	1.0
50	1.0	1.0	2.0	1.0	4.0	2.0	1.0
51	1.0	1.0	2.0	1.0	2.0	2.0	1.0
52	2.0	1.0	2.0	1.0	2.0	2.0	1.0
53	1.0	1.0	2.0	1.0	6.0	2.0	1.0
54	1.0	1.0	2.0	1.0	4.0	1.0	1.0
55	1.0	2.0	3.0	1.0	2.0	2.0	1.0
56	2.0	2.0	3.0	1.0	5.0	2.0	1.0
57	1.0	2.0	2.0	1.0	2.0	1.0	1.0
58	2.0	1.0	2.0	1.0	2.0	2.0	1.0
59	2.0	1.0	2.0	1.0	2.0	2.0	1.0
60	1.0	2.0	2.0	1.0	5.0	1.0	1.0
61	2.0	2.0	2.0	1.0	4.0	2.0	1.0
62	2.0	1.0	2.0	1.0	4.0	1.0	1.0
63	1.0	1.0	2.0	1.0	2.0	2.0	1.0
64	2.0	1.0	2.0	1.0	6.0	2.0	1.0
65	2.0	2.0	2.0	1.0	3.0	2.0	1.0
66	1.0	1.0	3.0	1.0	6.0	1.0	1.0
67	2.0	1.0	2.0	1.0	6.0	2.0	1.0
68	1.0	1.0	2.0	1.0	3.0	2.0	1.0
69	2.0	2.0	3.0	1.0	6.0	2.0	1.0
70	1.0	3.0	4.0	1.0	5.0	1.0	1.0
71	1.0	2.0	3.0	1.0	3.0	1.0	1.0
72	2.0	2.0	3.0	1.0	4.0	3.0	1.0
73	2.0	2.0	3.0	1.0	3.0	2.0	1.0
74	2.0	2.0	3.0	1.0	6.0	2.0	1.0
75	2.0	2.0	3.0	1.0	4.0	2.0	1.0
76	2.0	2.0	3.0	1.0	3.0	2.0	1.0
77	2.0	3.0	4.0	1.0	3.0	2.0	1.0
78	2.0	2.0	3.0	1.0	3.0	2.0	1.0
79	1.0	1.0	2.0	1.0	4.0	1.0	1.0
80	1.0	1.0	2.0	1.0	6.0	2.0	1.0
81	1.0	1.0	2.0	1.0	6.0	2.0	1.0
82	1.0	2.0	2.0	1.0	6.0	2.0	1.0
83	1.0	1.0	2.0	1.0	2.0	1.0	1.0
84	1.0	1.0	2.0	1.0	4.0	1.0	1.0
85	2.0	1.0	2.0	1.0	5.0	1.0	1.0
86	2.0	2.0	2.0	1.0	2.0	2.0	2.0

87	2.0	1.0	2.0	1.0	5.0	2.0	1.0
88	2.0	1.0	2.0	1.0	4.0	2.0	1.0
89	2.0	1.0	2.0	1.0	3.0	2.0	1.0
90	2.0	1.0	2.0	1.0	3.0	2.0	1.0
91	2.0	1.0	2.0	1.0	4.0	1.0	1.0
92	1.0	2.0	2.0	1.0	6.0	2.0	2.0
93	2.0	1.0	2.0	1.0	3.0	2.0	1.0
94	2.0	2.0	2.0	1.0	5.0	1.0	1.0
95	2.0	1.0	2.0	1.0	4.0	1.0	1.0
96	2.0	2.0	2.0	1.0	3.0	1.0	1.0
97	2.0	1.0	2.0	1.0	3.0	2.0	1.0
98	2.0	2.0	2.0	1.0	2.0	1.0	1.0
99	2.0	2.0	2.0	1.0	4.0	2.0	1.0
100	2.0	1.0	2.0	1.0	5.0	2.0	1.0
101	2.0	2.0	2.0	1.0	6.0	2.0	1.0
102	2.0	1.0	2.0	1.0	4.0	2.0	1.0
103	1.0	2.0	2.0	1.0	2.0	2.0	1.0
104	2.0	1.0	2.0	1.0	2.0	2.0	1.0
105	2.0	2.0	2.0	1.0	5.0	1.0	1.0
106	1.0	1.0	2.0	1.0	5.0	1.0	1.0
107	2.0	1.0	2.0	1.0	6.0	1.0	1.0
108	2.0	1.0	2.0	1.0	2.0	2.0	1.0
109	2.0	1.0	2.0	1.0	5.0	2.0	1.0
110	2.0	1.0	2.0	1.0	4.0	2.0	1.0
111	2.0	1.0	2.0	1.0	2.0	1.0	1.0
112	1.0	1.0	2.0	1.0	3.0	1.0	2.0
113	1.0	1.0	3.0	1.0	6.0	1.0	1.0
114	2.0	1.0	2.0	1.0	6.0	1.0	1.0
115	1.0	2.0	2.0	1.0	5.0	2.0	1.0
116	2.0	1.0	2.0	1.0	4.0	2.0	1.0
117	2.0	1.0	2.0	1.0	5.0	2.0	1.0
118	2.0	1.0	2.0	1.0	4.0	1.0	1.0
119	2.0	1.0	2.0	1.0	3.0	2.0	1.0
120	1.0	2.0	2.0	1.0	2.0	1.0	1.0
121	2.0	1.0	2.0	1.0	3.0	2.0	1.0
122	2.0	2.0	2.0	1.0	5.0	1.0	1.0
123	1.0	1.0	2.0	1.0	5.0	1.0	1.0
124	2.0	1.0	2.0	1.0	4.0	2.0	1.0
125	2.0	1.0	2.0	1.0	5.0	2.0	1.0
126	1.0	2.0	2.0	1.0	2.0	2.0	1.0
127	2.0	2.0	2.0	1.0	1.0	1.0	1.0
128	2.0	2.0	3.0	1.0	6.0	2.0	1.0
129	1.0	2.0	2.0	1.0	4.0	1.0	1.0
130	2.0	2.0	2.0	1.0	6.0	2.0	1.0

131	2.0	1.0	2.0	1.0	4.0	1.0	1.0
132	2.0	1.0	2.0	1.0	3.0	2.0	1.0
133	2.0	1.0	2.0	1.0	4.0	2.0	1.0
134	1.0	2.0	2.0	1.0	6.0	2.0	1.0
135	1.0	2.0	2.0	1.0	5.0	3.0	1.0
136	2.0	1.0	2.0	1.0	4.0	1.0	1.0
137	2.0	2.0	2.0	1.0	5.0	2.0	1.0
138	2.0	1.0	2.0	1.0	3.0	1.0	1.0
139	1.0	2.0	2.0	1.0	2.0	1.0	1.0
140	2.0	2.0	3.0	1.0	5.0	2.0	1.0
141	2.0	1.0	2.0	1.0	3.0	2.0	2.0
142	2.0	1.0	2.0	1.0	1.0	2.0	1.0
143	2.0	1.0	2.0	1.0	3.0	1.0	1.0
144	2.0	1.0	2.0	1.0	3.0	2.0	1.0
145	1.0	3.0	3.0	1.0	6.0	1.0	1.0
146	2.0	1.0	2.0	1.0	5.0	2.0	1.0
147	2.0	4.0	3.0	1.0	2.0	2.0	1.0
148	1.0	1.0	2.0	1.0	4.0	2.0	1.0
149	2.0	1.0	2.0	1.0	4.0	2.0	1.0
150	2.0	1.0	2.0	1.0	2.0	2.0	1.0
151	2.0	1.0	2.0	1.0	3.0	2.0	1.0
152	1.0	3.0	3.0	1.0	3.0	2.0	2.0
153	2.0	1.0	1.0	1.0	3.0	1.0	1.0
154	2.0	1.0	2.0	1.0	6.0	2.0	1.0
155	2.0	2.0	2.0	1.0	1.0	2.0	2.0
156	2.0	1.0	2.0	1.0	6.0	2.0	1.0
157	2.0	2.0	2.0	1.0	3.0	2.0	2.0
158	2.0	1.0	2.0	1.0	5.0	2.0	2.0
159	1.0	2.0	3.0	1.0	2.0	4.0	1.0
160	2.0	1.0	2.0	1.0	2.0	2.0	2.0
161	1.0	1.0	2.0	1.0	6.0	1.0	1.0
162	2.0	2.0	3.0	1.0	2.0	1.0	1.0
163	1.0	3.0	3.0	1.0	4.0	2.0	2.0
164	2.0	2.0	2.0	1.0	5.0	1.0	1.0
165	2.0	1.0	2.0	1.0	4.0	1.0	1.0
166	2.0	2.0	2.0	1.0	5.0	2.0	1.0
167	2.0	2.0	2.0	1.0	5.0	2.0	1.0
168	1.0	3.0	2.0	1.0	5.0	1.0	1.0
169	2.0	3.0	3.0	1.0	2.0	2.0	1.0
170	2.0	3.0	2.0	1.0	2.0	2.0	1.0
171	1.0	1.0	2.0	1.0	3.0	2.0	1.0
172	1.0	1.0	2.0	1.0	6.0	2.0	1.0
173	1.0	1.0	2.0	1.0	5.0	2.0	2.0
174	1.0	2.0	2.0	1.0	6.0	1.0	1.0

175	2.0	3.0	2.0	1.0	3.0	2.0	1.0
176	1.0	2.0	2.0	1.0	6.0	1.0	1.0
177	2.0	1.0	2.0	1.0	6.0	2.0	1.0
178	1.0	2.0	2.0	1.0	4.0	2.0	1.0
179	1.0	1.0	1.0	1.0	5.0	1.0	1.0
180	1.0	1.0	3.0	1.0	6.0	2.0	1.0
181	2.0	1.0	3.0	1.0	4.0	2.0	1.0
182	2.0	1.0	1.0	1.0	4.0	1.0	1.0
183	2.0	1.0	2.0	1.0	5.0	2.0	1.0
184	2.0	1.0	2.0	1.0	2.0	2.0	2.0
185	1.0	2.0	3.0	1.0	5.0	2.0	2.0
186	2.0	1.0	2.0	1.0	2.0	2.0	1.0
187	2.0	2.0	3.0	1.0	2.0	1.0	1.0
188	1.0	2.0	2.0	1.0	4.0	2.0	2.0
189	2.0	2.0	2.0	1.0	3.0	2.0	2.0
190	1.0	2.0	3.0	1.0	4.0	2.0	2.0
191	1.0	1.0	2.0	1.0	5.0	2.0	2.0
192	2.0	2.0	4.0	1.0	2.0	3.0	2.0
193	1.0	5.0	3.0	1.0	3.0	3.0	3.0
194	1.0	6.0	3.0	1.0	6.0	4.0	3.0
195	2.0	1.0	2.0	1.0	4.0	2.0	1.0
196	1.0	5.0	3.0	1.0	4.0	4.0	3.0
197	1.0	2.0	2.0	1.0	5.0	4.0	2.0
198	1.0	1.0	2.0	1.0	4.0	2.0	2.0
199	1.0	2.0	3.0	1.0	6.0	4.0	3.0
200	1.0	3.0	3.0	1.0	3.0	4.0	2.0
201	1.0	2.0	2.0	1.0	5.0	2.0	1.0
202	2.0	6.0	3.0	1.0	6.0	4.0	1.0
203	2.0	1.0	2.0	1.0	3.0	2.0	1.0
204	2.0	6.0	3.0	1.0	5.0	3.0	2.0
205	1.0	5.0	2.0	1.0	6.0	4.0	1.0
206	2.0	1.0	2.0	1.0	4.0	2.0	2.0
207	2.0	1.0	1.0	1.0	3.0	2.0	2.0
208	2.0	2.0	2.0	1.0	4.0	3.0	2.0
209	2.0	2.0	2.0	1.0	2.0	1.0	1.0
210	2.0	2.0	3.0	1.0	6.0	2.0	1.0

Jawaban Responden untuk Citra Perusahaan

No	1	2	3	4	5	6	7	8	Total
1	3.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	31.0
2	3.0	4.0	4.0	3.0	3.0	4.0	4.0	4.0	29.0
3	4.0	5.0	4.0	4.0	5.0	5.0	5.0	5.0	37.0
4	3.0	3.0	3.0	3.0	4.0	4.0	4.0	4.0	28.0
5	4.0	3.0	3.0	3.0	4.0	4.0	3.0	4.0	28.0
6	4.0	3.0	3.0	3.0	4.0	4.0	4.0	3.0	28.0
7	4.0	4.0	4.0	4.0	5.0	4.0	4.0	4.0	33.0
8	3.0	4.0	4.0	4.0	4.0	4.0	3.0	3.0	29.0
9	4.0	4.0	3.0	4.0	4.0	4.0	4.0	4.0	31.0
10	2.0	2.0	2.0	3.0	4.0	3.0	3.0	3.0	22.0
11	5.0	4.0	3.0	2.0	4.0	4.0	4.0	4.0	30.0
12	4.0	4.0	4.0	2.0	4.0	4.0	4.0	4.0	30.0
13	4.0	3.0	4.0	4.0	3.0	4.0	4.0	3.0	29.0
14	2.0	3.0	4.0	2.0	4.0	4.0	3.0	2.0	24.0
15	4.0	3.0	2.0	3.0	3.0	2.0	2.0	3.0	22.0
16	3.0	4.0	4.0	3.0	4.0	4.0	3.0	4.0	29.0
17	2.0	4.0	4.0	3.0	4.0	5.0	4.0	4.0	30.0
18	4.0	4.0	3.0	4.0	4.0	4.0	4.0	4.0	31.0
19	3.0	3.0	2.0	4.0	4.0	4.0	4.0	4.0	28.0
20	2.0	3.0	2.0	2.0	3.0	4.0	3.0	3.0	22.0
21	4.0	3.0	3.0	4.0	4.0	5.0	3.0	4.0	30.0
22	2.0	4.0	4.0	4.0	4.0	4.0	4.0	2.0	28.0
23	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	16.0
24	4.0	3.0	4.0	2.0	4.0	4.0	4.0	4.0	29.0
25	3.0	2.0	2.0	4.0	4.0	4.0	4.0	3.0	26.0
26	4.0	5.0	4.0	4.0	5.0	5.0	5.0	5.0	37.0
27	3.0	3.0	3.0	3.0	4.0	4.0	4.0	4.0	28.0
28	4.0	3.0	4.0	3.0	4.0	4.0	4.0	5.0	31.0
29	3.0	3.0	4.0	3.0	5.0	5.0	5.0	5.0	33.0
30	3.0	4.0	3.0	3.0	4.0	4.0	4.0	3.0	28.0
31	2.0	3.0	3.0	3.0	4.0	4.0	4.0	3.0	26.0
32	2.0	3.0	5.0	4.0	4.0	3.0	5.0	4.0	30.0
33	3.0	2.0	2.0	3.0	3.0	2.0	2.0	3.0	20.0
34	3.0	3.0	3.0	4.0	4.0	4.0	4.0	4.0	29.0
35	2.0	3.0	3.0	4.0	4.0	3.0	4.0	4.0	27.0
36	3.0	3.0	3.0	4.0	4.0	3.0	3.0	4.0	27.0
37	4.0	4.0	3.0	3.0	3.0	3.0	3.0	3.0	26.0
38	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	32.0
39	4.0	4.0	3.0	3.0	4.0	4.0	4.0	3.0	29.0
40	3.0	2.0	2.0	2.0	3.0	3.0	3.0	3.0	21.0
41	2.0	3.0	3.0	2.0	3.0	3.0	4.0	3.0	23.0
42	4.0	4.0	3.0	2.0	4.0	4.0	4.0	4.0	29.0

43	4.0	4.0	4.0	2.0	4.0	4.0	5.0	5.0	32.0
44	4.0	4.0	3.0	3.0	4.0	5.0	5.0	5.0	33.0
45	4.0	4.0	4.0	3.0	4.0	4.0	4.0	5.0	32.0
46	4.0	3.0	4.0	3.0	4.0	4.0	4.0	4.0	30.0
47	5.0	5.0	4.0	4.0	5.0	5.0	4.0	4.0	36.0
48	3.0	3.0	3.0	3.0	4.0	4.0	4.0	4.0	28.0
49	3.0	3.0	3.0	4.0	3.0	3.0	4.0	4.0	27.0
50	4.0	4.0	3.0	4.0	4.0	4.0	4.0	3.0	30.0
51	3.0	4.0	4.0	5.0	4.0	5.0	5.0	3.0	33.0
52	4.0	4.0	3.0	4.0	4.0	4.0	5.0	4.0	32.0
53	4.0	4.0	3.0	3.0	4.0	4.0	4.0	4.0	30.0
54	3.0	4.0	3.0	3.0	2.0	3.0	3.0	2.0	23.0
55	5.0	5.0	3.0	5.0	4.0	4.0	4.0	4.0	34.0
56	4.0	3.0	4.0	5.0	3.0	4.0	4.0	4.0	31.0
57	4.0	4.0	4.0	5.0	5.0	5.0	5.0	5.0	37.0
58	4.0	4.0	4.0	3.0	4.0	3.0	4.0	3.0	29.0
59	3.0	3.0	3.0	2.0	3.0	2.0	3.0	3.0	22.0
60	3.0	4.0	4.0	4.0	3.0	4.0	4.0	3.0	29.0
61	4.0	4.0	5.0	2.0	4.0	4.0	4.0	4.0	31.0
62	4.0	4.0	3.0	4.0	5.0	5.0	5.0	5.0	35.0
63	4.0	4.0	4.0	3.0	3.0	3.0	4.0	3.0	28.0
64	3.0	3.0	3.0	3.0	4.0	4.0	4.0	4.0	28.0
65	1.0	3.0	3.0	3.0	3.0	2.0	2.0	1.0	18.0
66	5.0	4.0	5.0	5.0	4.0	4.0	4.0	4.0	35.0
67	2.0	2.0	1.0	3.0	3.0	1.0	2.0	2.0	16.0
68	3.0	3.0	3.0	3.0	4.0	4.0	4.0	4.0	28.0
69	2.0	3.0	3.0	4.0	3.0	3.0	3.0	4.0	25.0
70	3.0	3.0	3.0	2.0	3.0	3.0	4.0	3.0	24.0
71	4.0	3.0	3.0	3.0	3.0	4.0	3.0	3.0	26.0
72	3.0	3.0	3.0	4.0	4.0	4.0	3.0	4.0	28.0
73	2.0	3.0	3.0	1.0	2.0	3.0	3.0	3.0	20.0
74	2.0	2.0	2.0	3.0	2.0	3.0	3.0	3.0	20.0
75	3.0	4.0	3.0	4.0	4.0	4.0	3.0	4.0	29.0
76	3.0	4.0	4.0	3.0	5.0	4.0	4.0	4.0	31.0
77	3.0	3.0	3.0	3.0	3.0	4.0	4.0	3.0	26.0
78	3.0	3.0	3.0	3.0	3.0	4.0	3.0	4.0	26.0
79	4.0	3.0	3.0	4.0	4.0	4.0	4.0	4.0	30.0
80	4.0	4.0	4.0	2.0	3.0	4.0	4.0	4.0	29.0
81	2.0	3.0	3.0	3.0	3.0	3.0	3.0	2.0	22.0
82	2.0	3.0	2.0	3.0	4.0	3.0	2.0	3.0	22.0
83	3.0	3.0	4.0	4.0	4.0	3.0	5.0	4.0	30.0
84	3.0	3.0	3.0	3.0	4.0	4.0	4.0	3.0	27.0
85	2.0	3.0	3.0	2.0	3.0	3.0	3.0	3.0	22.0
86	3.0	4.0	4.0	5.0	4.0	4.0	4.0	5.0	33.0

87	3.0	3.0	2.0	2.0	3.0	3.0	3.0	3.0	22.0
88	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	32.0
89	4.0	4.0	3.0	3.0	4.0	4.0	4.0	4.0	30.0
90	4.0	5.0	3.0	3.0	4.0	4.0	4.0	3.0	30.0
91	4.0	3.0	3.0	4.0	3.0	3.0	4.0	4.0	28.0
92	2.0	3.0	1.0	1.0	2.0	1.0	1.0	4.0	15.0
93	4.0	3.0	3.0	4.0	4.0	4.0	4.0	4.0	30.0
94	3.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	31.0
95	1.0	2.0	2.0	2.0	2.0	2.0	2.0	1.0	14.0
96	3.0	4.0	3.0	3.0	5.0	5.0	5.0	5.0	33.0
97	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	32.0
98	3.0	3.0	3.0	3.0	3.0	3.0	4.0	4.0	26.0
99	3.0	4.0	3.0	4.0	3.0	4.0	4.0	4.0	29.0
100	4.0	3.0	4.0	4.0	4.0	4.0	4.0	4.0	31.0
101	3.0	3.0	4.0	3.0	4.0	4.0	4.0	4.0	29.0
102	4.0	4.0	3.0	3.0	4.0	4.0	4.0	4.0	30.0
103	3.0	3.0	3.0	3.0	2.0	2.0	1.0	3.0	20.0
104	3.0	3.0	2.0	3.0	4.0	4.0	4.0	4.0	27.0
105	4.0	4.0	4.0	2.0	3.0	3.0	3.0	3.0	26.0
106	2.0	3.0	2.0	3.0	2.0	2.0	3.0	2.0	19.0
107	1.0	2.0	2.0	3.0	3.0	3.0	3.0	3.0	20.0
108	4.0	4.0	4.0	3.0	3.0	3.0	4.0	4.0	29.0
109	3.0	3.0	3.0	3.0	3.0	3.0	4.0	4.0	26.0
110	3.0	4.0	3.0	4.0	4.0	3.0	3.0	4.0	28.0
111	4.0	3.0	3.0	3.0	3.0	3.0	4.0	4.0	27.0
112	4.0	3.0	3.0	5.0	3.0	3.0	3.0	3.0	27.0
113	4.0	3.0	4.0	3.0	5.0	4.0	3.0	4.0	30.0
114	3.0	3.0	3.0	4.0	3.0	3.0	4.0	4.0	27.0
115	2.0	2.0	3.0	1.0	2.0	2.0	3.0	2.0	17.0
116	3.0	3.0	3.0	2.0	2.0	3.0	2.0	4.0	22.0
117	2.0	3.0	3.0	4.0	3.0	3.0	3.0	3.0	24.0
118	3.0	4.0	3.0	3.0	3.0	3.0	3.0	4.0	26.0
119	3.0	3.0	3.0	3.0	4.0	4.0	4.0	5.0	29.0
120	3.0	4.0	3.0	4.0	4.0	4.0	4.0	3.0	29.0
121	3.0	4.0	4.0	3.0	4.0	4.0	5.0	4.0	31.0
122	4.0	5.0	5.0	3.0	4.0	5.0	3.0	4.0	33.0
123	2.0	3.0	2.0	3.0	3.0	1.0	1.0	2.0	17.0
124	2.0	2.0	1.0	3.0	1.0	2.0	2.0	2.0	15.0
125	3.0	3.0	4.0	4.0	4.0	4.0	4.0	4.0	30.0
126	4.0	3.0	3.0	3.0	4.0	4.0	4.0	5.0	30.0
127	3.0	3.0	3.0	1.0	2.0	2.0	3.0	3.0	20.0
128	2.0	3.0	2.0	3.0	1.0	1.0	2.0	2.0	16.0
129	4.0	4.0	3.0	4.0	5.0	5.0	5.0	4.0	34.0
130	3.0	4.0	4.0	2.0	4.0	4.0	4.0	4.0	29.0

131	3.0	4.0	5.0	4.0	5.0	4.0	4.0	5.0	34.0
132	2.0	3.0	4.0	4.0	4.0	4.0	4.0	3.0	28.0
133	3.0	3.0	2.0	3.0	4.0	4.0	4.0	3.0	26.0
134	2.0	2.0	1.0	3.0	1.0	1.0	2.0	2.0	14.0
135	3.0	4.0	4.0	3.0	4.0	4.0	5.0	3.0	30.0
136	4.0	5.0	3.0	3.0	4.0	4.0	5.0	4.0	32.0
137	4.0	4.0	2.0	3.0	3.0	4.0	3.0	3.0	26.0
138	4.0	5.0	3.0	3.0	5.0	5.0	4.0	3.0	32.0
139	4.0	4.0	3.0	3.0	5.0	5.0	3.0	4.0	31.0
140	2.0	3.0	3.0	4.0	4.0	4.0	4.0	4.0	28.0
141	2.0	3.0	3.0	3.0	4.0	3.0	4.0	4.0	26.0
142	5.0	3.0	3.0	4.0	4.0	5.0	5.0	3.0	32.0
143	4.0	3.0	2.0	4.0	4.0	3.0	4.0	5.0	29.0
144	3.0	3.0	2.0	3.0	3.0	3.0	3.0	4.0	24.0
145	3.0	3.0	4.0	4.0	4.0	4.0	4.0	4.0	30.0
146	2.0	3.0	3.0	3.0	4.0	3.0	4.0	4.0	26.0
147	4.0	5.0	5.0	3.0	4.0	4.0	5.0	3.0	33.0
148	3.0	3.0	2.0	4.0	5.0	4.0	4.0	4.0	29.0
149	4.0	3.0	3.0	4.0	4.0	4.0	4.0	4.0	30.0
150	3.0	4.0	4.0	3.0	4.0	3.0	4.0	4.0	29.0
151	3.0	4.0	4.0	3.0	4.0	4.0	4.0	5.0	31.0
152	2.0	3.0	3.0	2.0	3.0	3.0	2.0	3.0	21.0
153	3.0	4.0	4.0	3.0	5.0	4.0	5.0	5.0	33.0
154	3.0	2.0	3.0	2.0	3.0	3.0	3.0	4.0	23.0
155	4.0	4.0	3.0	3.0	4.0	4.0	4.0	4.0	30.0
156	4.0	4.0	4.0	5.0	5.0	5.0	5.0	5.0	37.0
157	2.0	1.0	1.0	3.0	2.0	2.0	1.0	2.0	14.0
158	3.0	4.0	4.0	3.0	3.0	3.0	4.0	4.0	28.0
159	3.0	3.0	3.0	3.0	4.0	4.0	4.0	4.0	28.0
160	4.0	4.0	4.0	5.0	5.0	5.0	5.0	5.0	37.0
161	3.0	2.0	3.0	2.0	5.0	5.0	5.0	5.0	30.0
162	4.0	5.0	3.0	4.0	4.0	3.0	3.0	4.0	30.0
163	4.0	4.0	3.0	3.0	5.0	5.0	5.0	4.0	33.0
164	4.0	4.0	3.0	4.0	3.0	4.0	4.0	4.0	30.0
165	3.0	3.0	3.0	4.0	4.0	4.0	3.0	3.0	27.0
166	4.0	4.0	4.0	3.0	4.0	4.0	4.0	4.0	31.0
167	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	32.0
168	5.0	4.0	4.0	3.0	3.0	4.0	4.0	5.0	32.0
169	4.0	4.0	3.0	4.0	5.0	4.0	3.0	3.0	30.0
170	2.0	4.0	3.0	4.0	4.0	4.0	4.0	4.0	29.0
171	4.0	4.0	4.0	2.0	3.0	3.0	3.0	4.0	27.0
172	3.0	4.0	3.0	3.0	3.0	3.0	4.0	3.0	26.0
173	2.0	3.0	4.0	4.0	4.0	4.0	4.0	3.0	28.0
174	4.0	3.0	3.0	4.0	4.0	4.0	4.0	3.0	29.0

175	5.0	4.0	4.0	3.0	3.0	4.0	4.0	3.0	30.0
176	4.0	3.0	3.0	3.0	4.0	3.0	3.0	3.0	26.0
177	3.0	3.0	4.0	4.0	4.0	4.0	4.0	4.0	30.0
178	3.0	3.0	4.0	4.0	4.0	4.0	4.0	4.0	30.0
179	2.0	1.0	1.0	3.0	1.0	2.0	1.0	2.0	13.0
180	2.0	3.0	3.0	4.0	4.0	4.0	4.0	4.0	28.0
181	4.0	4.0	3.0	4.0	4.0	4.0	4.0	4.0	31.0
182	4.0	4.0	5.0	5.0	4.0	5.0	3.0	4.0	34.0
183	3.0	4.0	3.0	3.0	3.0	3.0	4.0	3.0	26.0
184	3.0	3.0	2.0	2.0	3.0	3.0	2.0	2.0	20.0
185	4.0	4.0	3.0	3.0	5.0	4.0	4.0	3.0	30.0
186	3.0	3.0	3.0	4.0	4.0	4.0	4.0	4.0	29.0
187	3.0	3.0	3.0	4.0	4.0	4.0	4.0	4.0	29.0
188	5.0	5.0	5.0	3.0	4.0	4.0	3.0	3.0	32.0
189	4.0	3.0	3.0	2.0	2.0	3.0	3.0	3.0	23.0
190	2.0	2.0	2.0	3.0	3.0	3.0	2.0	4.0	21.0
191	2.0	3.0	3.0	3.0	2.0	2.0	3.0	3.0	21.0
192	4.0	4.0	4.0	5.0	5.0	5.0	5.0	5.0	37.0
193	2.0	3.0	2.0	3.0	2.0	3.0	4.0	5.0	24.0
194	2.0	3.0	4.0	4.0	4.0	3.0	3.0	3.0	26.0
195	4.0	3.0	3.0	2.0	3.0	3.0	3.0	3.0	24.0
196	2.0	2.0	3.0	2.0	3.0	2.0	3.0	3.0	20.0
197	4.0	4.0	3.0	4.0	4.0	4.0	3.0	3.0	29.0
198	4.0	3.0	4.0	5.0	3.0	4.0	4.0	4.0	31.0
199	2.0	3.0	3.0	3.0	3.0	2.0	3.0	2.0	21.0
200	2.0	3.0	4.0	4.0	4.0	3.0	3.0	3.0	26.0
201	2.0	3.0	3.0	4.0	4.0	3.0	3.0	3.0	25.0
202	3.0	3.0	3.0	4.0	4.0	3.0	4.0	3.0	27.0
203	4.0	4.0	3.0	3.0	4.0	4.0	4.0	4.0	30.0
204	2.0	3.0	3.0	3.0	3.0	4.0	4.0	4.0	26.0
205	2.0	3.0	3.0	3.0	4.0	4.0	4.0	4.0	27.0
206	2.0	3.0	3.0	3.0	3.0	3.0	4.0	4.0	25.0
207	3.0	3.0	3.0	4.0	4.0	3.0	4.0	4.0	28.0
208	2.0	2.0	2.0	3.0	3.0	2.0	2.0	3.0	19.0
209	3.0	3.0	3.0	4.0	3.0	4.0	4.0	4.0	28.0
210	2.0	3.0	3.0	4.0	4.0	4.0	4.0	4.0	28.0

Jawaban Responden untuk *Relationship Marketing*

No	1	2	3	4	5	6	7	8	9	Total
1	4.0	3.0	4.0	4.0	4.0	4.0	3.0	5.0	4.0	34.0
2	2.0	3.0	3.0	4.0	4.0	4.0	3.0	3.0	4.0	29.0
3	5.0	3.0	3.0	3.0	3.0	2.0	3.0	4.0	4.0	30.0
4	2.0	2.0	3.0	3.0	3.0	3.0	4.0	3.0	3.0	27.0
5	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	27.0
6	2.0	3.0	3.0	3.0	4.0	5.0	4.0	3.0	4.0	32.0
7	3.0	4.0	3.0	4.0	4.0	4.0	2.0	3.0	3.0	28.0
8	2.0	3.0	2.0	4.0	3.0	4.0	3.0	4.0	4.0	28.0
9	4.0	4.0	5.0	5.0	5.0	4.0	2.0	2.0	1.0	29.0
10	3.0	3.0	3.0	4.0	4.0	4.0	3.0	3.0	3.0	29.0
11	2.0	2.0	3.0	2.0	3.0	3.0	3.0	3.0	3.0	25.0
12	5.0	4.0	3.0	3.0	4.0	4.0	2.0	2.0	3.0	29.0
13	2.0	2.0	2.0	3.0	4.0	4.0	4.0	4.0	4.0	30.0
14	4.0	4.0	4.0	5.0	3.0	3.0	4.0	5.0	4.0	35.0
15	2.0	3.0	3.0	4.0	4.0	4.0	3.0	2.0	2.0	26.0
16	5.0	4.0	3.0	4.0	4.0	3.0	3.0	2.0	2.0	29.0
17	4.0	4.0	4.0	4.0	4.0	4.0	2.0	2.0	2.0	28.0
18	2.0	3.0	2.0	3.0	4.0	4.0	3.0	3.0	2.0	26.0
19	4.0	4.0	4.0	4.0	4.0	4.0	4.0	3.0	4.0	35.0
20	4.0	4.0	4.0	4.0	4.0	3.0	3.0	2.0	2.0	29.0
21	5.0	4.0	4.0	4.0	3.0	4.0	2.0	2.0	1.0	27.0
22	4.0	5.0	4.0	4.0	5.0	5.0	4.0	3.0	4.0	38.0
23	2.0	2.0	3.0	2.0	2.0	3.0	3.0	3.0	2.0	23.0
24	4.0	4.0	4.0	3.0	4.0	4.0	3.0	3.0	4.0	33.0
25	4.0	5.0	3.0	4.0	3.0	4.0	4.0	5.0	4.0	36.0
26	2.0	2.0	2.0	4.0	4.0	4.0	2.0	2.0	2.0	22.0
27	3.0	3.0	4.0	4.0	3.0	4.0	2.0	3.0	3.0	27.0
28	2.0	2.0	3.0	4.0	4.0	4.0	2.0	1.0	2.0	22.0
29	5.0	5.0	4.0	3.0	3.0	5.0	3.0	2.0	3.0	33.0
30	3.0	2.0	1.0	4.0	4.0	3.0	4.0	4.0	3.0	28.0
31	3.0	3.0	5.0	3.0	4.0	4.0	3.0	3.0	4.0	32.0
32	1.0	2.0	2.0	4.0	4.0	3.0	3.0	2.0	3.0	23.0
33	3.0	3.0	1.0	5.0	4.0	3.0	3.0	3.0	3.0	26.0
34	4.0	3.0	5.0	3.0	4.0	4.0	3.0	3.0	4.0	33.0
35	4.0	3.0	3.0	4.0	4.0	5.0	2.0	2.0	2.0	27.0
36	2.0	2.0	3.0	3.0	4.0	3.0	3.0	2.0	2.0	24.0
37	2.0	3.0	2.0	4.0	4.0	4.0	3.0	3.0	2.0	26.0
38	2.0	3.0	3.0	4.0	4.0	4.0	4.0	4.0	3.0	31.0
39	2.0	3.0	3.0	4.0	5.0	4.0	3.0	3.0	2.0	28.0
40	3.0	4.0	4.0	4.0	4.0	5.0	2.0	2.0	2.0	28.0
41	4.0	3.0	3.0	4.0	4.0	3.0	3.0	3.0	2.0	28.0
42	2.0	2.0	2.0	3.0	4.0	4.0	5.0	4.0	4.0	32.0

43	4.0	4.0	3.0	3.0	4.0	4.0	4.0	4.0	4.0	35.0
44	5.0	4.0	4.0	4.0	3.0	5.0	4.0	5.0	3.0	37.0
45	2.0	3.0	3.0	2.0	4.0	4.0	4.0	4.0	5.0	33.0
46	4.0	4.0	4.0	4.0	4.0	4.0	2.0	2.0	2.0	28.0
47	4.0	4.0	5.0	4.0	5.0	4.0	2.0	3.0	3.0	32.0
48	4.0	4.0	4.0	4.0	4.0	4.0	3.0	4.0	4.0	34.0
49	3.0	4.0	3.0	4.0	4.0	5.0	3.0	2.0	3.0	30.0
50	1.0	1.0	3.0	2.0	3.0	3.0	2.0	2.0	1.0	18.0
51	3.0	4.0	2.0	4.0	3.0	5.0	3.0	5.0	5.0	33.0
52	5.0	4.0	4.0	3.0	3.0	2.0	3.0	2.0	3.0	29.0
53	2.0	2.0	3.0	4.0	4.0	4.0	4.0	4.0	4.0	31.0
54	3.0	2.0	3.0	3.0	2.0	3.0	3.0	3.0	5.0	27.0
55	4.0	4.0	3.0	5.0	4.0	4.0	4.0	4.0	4.0	35.0
56	4.0	4.0	4.0	4.0	2.0	2.0	3.0	2.0	2.0	26.0
57	5.0	5.0	5.0	5.0	5.0	4.0	1.0	1.0	1.0	28.0
58	3.0	4.0	4.0	3.0	2.0	3.0	3.0	4.0	3.0	29.0
59	3.0	3.0	2.0	2.0	3.0	2.0	3.0	3.0	3.0	25.0
60	3.0	4.0	3.0	3.0	4.0	3.0	2.0	3.0	3.0	27.0
61	2.0	2.0	2.0	2.0	2.0	1.0	2.0	2.0	2.0	17.0
62	3.0	5.0	5.0	5.0	4.0	5.0	3.0	4.0	4.0	36.0
63	4.0	4.0	4.0	3.0	4.0	4.0	3.0	3.0	3.0	32.0
64	2.0	3.0	3.0	4.0	4.0	4.0	3.0	3.0	4.0	29.0
65	2.0	3.0	2.0	3.0	4.0	4.0	4.0	3.0	3.0	29.0
66	5.0	5.0	4.0	3.0	5.0	4.0	3.0	2.0	2.0	33.0
67	2.0	2.0	2.0	3.0	4.0	4.0	2.0	2.0	2.0	22.0
68	4.0	4.0	4.0	3.0	4.0	4.0	3.0	4.0	3.0	33.0
69	2.0	2.0	2.0	5.0	4.0	4.0	2.0	2.0	2.0	22.0
70	3.0	2.0	2.0	3.0	5.0	5.0	3.0	4.0	4.0	31.0
71	4.0	4.0	4.0	4.0	3.0	4.0	3.0	2.0	3.0	30.0
72	4.0	3.0	3.0	3.0	3.0	4.0	3.0	2.0	2.0	27.0
73	1.0	1.0	1.0	1.0	3.0	1.0	3.0	5.0	3.0	21.0
74	3.0	4.0	2.0	2.0	3.0	3.0	3.0	4.0	3.0	28.0
75	2.0	3.0	3.0	3.0	4.0	4.0	4.0	3.0	3.0	30.0
76	4.0	4.0	3.0	5.0	4.0	4.0	2.0	2.0	3.0	28.0
77	4.0	4.0	4.0	3.0	3.0	3.0	3.0	3.0	3.0	30.0
78	4.0	4.0	3.0	3.0	4.0	4.0	3.0	2.0	3.0	30.0
79	5.0	4.0	4.0	4.0	4.0	4.0	3.0	2.0	2.0	31.0
80	2.0	2.0	2.0	5.0	3.0	4.0	3.0	4.0	4.0	27.0
81	2.0	1.0	2.0	3.0	4.0	4.0	3.0	4.0	5.0	28.0
82	3.0	4.0	4.0	4.0	5.0	5.0	3.0	2.0	3.0	32.0
83	3.0	3.0	5.0	2.0	2.0	3.0	3.0	1.0	3.0	26.0
84	2.0	2.0	3.0	4.0	4.0	4.0	2.0	3.0	3.0	25.0
85	4.0	3.0	5.0	3.0	4.0	4.0	3.0	3.0	3.0	32.0
86	3.0	4.0	3.0	5.0	5.0	5.0	4.0	4.0	4.0	36.0

87	4.0	3.0	2.0	3.0	4.0	3.0	3.0	3.0	4.0	29.0
88	4.0	4.0	4.0	4.0	5.0	3.0	3.0	3.0	3.0	32.0
89	4.0	4.0	3.0	4.0	4.0	4.0	4.0	3.0	4.0	34.0
90	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	27.0
91	4.0	4.0	4.0	3.0	4.0	2.0	2.0	2.0	3.0	27.0
92	5.0	4.0	3.0	3.0	4.0	4.0	3.0	4.0	3.0	33.0
93	3.0	2.0	2.0	5.0	4.0	4.0	3.0	3.0	4.0	28.0
94	3.0	4.0	3.0	4.0	4.0	4.0	4.0	5.0	4.0	35.0
95	2.0	2.0	2.0	4.0	3.0	3.0	3.0	2.0	2.0	22.0
96	2.0	2.0	3.0	5.0	4.0	5.0	3.0	3.0	3.0	28.0
97	2.0	3.0	3.0	4.0	4.0	4.0	3.0	3.0	4.0	29.0
98	4.0	3.0	3.0	3.0	4.0	2.0	2.0	2.0	4.0	26.0
99	3.0	2.0	1.0	2.0	3.0	4.0	5.0	4.0	2.0	29.0
100	4.0	5.0	5.0	4.0	4.0	3.0	3.0	3.0	4.0	34.0
101	3.0	4.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	28.0
102	3.0	4.0	4.0	3.0	4.0	4.0	3.0	3.0	4.0	32.0
103	3.0	4.0	4.0	2.0	3.0	2.0	3.0	3.0	4.0	29.0
104	2.0	2.0	3.0	3.0	4.0	1.0	2.0	3.0	3.0	22.0
105	4.0	4.0	2.0	4.0	3.0	5.0	4.0	3.0	3.0	32.0
106	3.0	2.0	3.0	3.0	2.0	3.0	3.0	3.0	3.0	25.0
107	3.0	2.0	2.0	2.0	4.0	3.0	4.0	3.0	3.0	28.0
108	3.0	3.0	3.0	3.0	4.0	3.0	3.0	3.0	3.0	28.0
109	3.0	3.0	2.0	3.0	3.0	3.0	3.0	4.0	3.0	27.0
110	3.0	4.0	3.0	4.0	4.0	4.0	3.0	3.0	3.0	30.0
111	4.0	4.0	4.0	4.0	4.0	2.0	2.0	2.0	3.0	27.0
112	4.0	4.0	4.0	3.0	3.0	3.0	5.0	4.0	3.0	35.0
113	3.0	4.0	3.0	3.0	5.0	3.0	2.0	3.0	3.0	28.0
114	4.0	3.0	3.0	4.0	5.0	3.0	4.0	4.0	2.0	32.0
115	2.0	2.0	3.0	2.0	2.0	3.0	4.0	4.0	5.0	29.0
116	3.0	4.0	5.0	5.0	4.0	3.0	2.0	3.0	3.0	29.0
117	4.0	4.0	5.0	1.0	1.0	1.0	2.0	2.0	4.0	25.0
118	4.0	3.0	3.0	3.0	4.0	2.0	2.0	3.0	2.0	25.0
119	4.0	4.0	3.0	5.0	5.0	3.0	3.0	3.0	3.0	31.0
120	3.0	3.0	2.0	3.0	4.0	3.0	2.0	2.0	3.0	24.0
121	2.0	2.0	3.0	3.0	4.0	4.0	3.0	3.0	2.0	26.0
122	5.0	5.0	5.0	4.0	5.0	4.0	3.0	4.0	4.0	38.0
123	1.0	1.0	1.0	1.0	2.0	1.0	4.0	4.0	5.0	23.0
124	2.0	1.0	1.0	3.0	3.0	4.0	2.0	1.0	2.0	18.0
125	2.0	3.0	2.0	3.0	3.0	3.0	3.0	3.0	2.0	24.0
126	5.0	5.0	4.0	3.0	4.0	3.0	4.0	4.0	4.0	37.0
127	3.0	3.0	4.0	4.0	4.0	3.0	3.0	2.0	1.0	26.0
128	2.0	2.0	2.0	2.0	4.0	4.0	2.0	2.0	2.0	22.0
129	4.0	4.0	4.0	4.0	4.0	4.0	3.0	4.0	3.0	33.0
130	2.0	2.0	2.0	3.0	3.0	4.0	4.0	3.0	3.0	27.0

131	3.0	4.0	5.0	3.0	3.0	2.0	3.0	3.0	3.0	29.0
132	3.0	3.0	4.0	3.0	2.0	4.0	4.0	4.0	2.0	30.0
133	1.0	3.0	4.0	5.0	2.0	4.0	4.0	4.0	5.0	31.0
134	3.0	3.0	2.0	4.0	4.0	3.0	3.0	2.0	3.0	26.0
135	3.0	4.0	4.0	3.0	4.0	4.0	1.0	1.0	1.0	23.0
136	4.0	3.0	4.0	3.0	4.0	3.0	4.0	5.0	3.0	34.0
137	4.0	3.0	3.0	3.0	4.0	4.0	3.0	2.0	3.0	29.0
138	2.0	2.0	2.0	2.0	3.0	2.0	3.0	3.0	3.0	23.0
139	3.0	4.0	3.0	4.0	3.0	4.0	3.0	2.0	3.0	28.0
140	2.0	2.0	3.0	3.0	3.0	4.0	2.0	3.0	2.0	23.0
141	4.0	3.0	4.0	4.0	4.0	3.0	3.0	4.0	4.0	32.0
142	5.0	5.0	5.0	5.0	5.0	5.0	3.0	1.0	5.0	37.0
143	3.0	3.0	3.0	4.0	5.0	4.0	2.0	1.0	2.0	25.0
144	3.0	4.0	3.0	2.0	4.0	2.0	2.0	4.0	3.0	27.0
145	4.0	4.0	4.0	3.0	3.0	4.0	3.0	3.0	3.0	31.0
146	4.0	4.0	4.0	4.0	4.0	4.0	2.0	2.0	2.0	28.0
147	5.0	4.0	4.0	3.0	3.0	4.0	4.0	4.0	5.0	37.0
148	2.0	2.0	4.0	4.0	4.0	4.0	3.0	2.0	2.0	26.0
149	4.0	3.0	3.0	4.0	5.0	5.0	4.0	2.0	4.0	34.0
150	3.0	3.0	3.0	3.0	3.0	3.0	2.0	2.0	3.0	24.0
151	2.0	3.0	4.0	3.0	4.0	2.0	3.0	3.0	4.0	28.0
152	2.0	2.0	3.0	3.0	4.0	4.0	4.0	4.0	3.0	30.0
153	4.0	5.0	4.0	4.0	5.0	4.0	3.0	4.0	3.0	35.0
154	2.0	2.0	3.0	1.0	4.0	4.0	2.0	3.0	2.0	24.0
155	4.0	4.0	5.0	3.0	4.0	4.0	4.0	4.0	4.0	37.0
156	3.0	3.0	4.0	4.0	4.0	4.0	2.0	2.0	2.0	26.0
157	3.0	3.0	1.0	1.0	3.0	3.0	2.0	1.0	1.0	19.0
158	4.0	2.0	2.0	2.0	4.0	3.0	4.0	4.0	4.0	31.0
159	2.0	4.0	5.0	3.0	4.0	5.0	4.0	3.0	3.0	34.0
160	4.0	4.0	4.0	4.0	4.0	4.0	4.0	3.0	3.0	34.0
161	3.0	3.0	4.0	4.0	4.0	3.0	3.0	3.0	3.0	29.0
162	4.0	4.0	4.0	4.0	4.0	4.0	4.0	2.0	2.0	32.0
163	3.0	2.0	3.0	4.0	4.0	3.0	2.0	2.0	3.0	24.0
164	4.0	3.0	4.0	3.0	4.0	4.0	3.0	2.0	2.0	29.0
165	2.0	2.0	2.0	2.0	3.0	4.0	3.0	3.0	3.0	25.0
166	2.0	3.0	3.0	2.0	2.0	3.0	4.0	4.0	4.0	29.0
167	3.0	3.0	3.0	3.0	4.0	4.0	4.0	3.0	4.0	32.0
168	4.0	4.0	5.0	5.0	4.0	3.0	3.0	3.0	2.0	31.0
169	3.0	3.0	4.0	3.0	3.0	3.0	2.0	2.0	1.0	23.0
170	4.0	4.0	4.0	4.0	4.0	4.0	4.0	2.0	4.0	34.0
171	1.0	2.0	3.0	5.0	3.0	3.0	1.0	2.0	3.0	19.0
172	2.0	3.0	3.0	3.0	3.0	4.0	3.0	2.0	4.0	27.0
173	3.0	3.0	2.0	3.0	3.0	4.0	3.0	3.0	4.0	28.0
174	2.0	3.0	3.0	4.0	5.0	5.0	2.0	3.0	3.0	28.0

175	4.0	4.0	4.0	2.0	3.0	2.0	4.0	4.0	4.0	33.0
176	3.0	4.0	4.0	4.0	3.0	3.0	4.0	4.0	3.0	32.0
177	2.0	2.0	2.0	3.0	4.0	4.0	3.0	3.0	2.0	25.0
178	4.0	4.0	4.0	3.0	2.0	4.0	2.0	2.0	2.0	26.0
179	2.0	1.0	2.0	1.0	1.0	2.0	2.0	1.0	2.0	15.0
180	4.0	4.0	2.0	2.0	3.0	2.0	4.0	3.0	3.0	29.0
181	2.0	2.0	2.0	4.0	4.0	4.0	2.0	2.0	2.0	22.0
182	4.0	3.0	3.0	3.0	4.0	5.0	5.0	4.0	5.0	38.0
183	2.0	3.0	3.0	4.0	4.0	4.0	2.0	3.0	3.0	26.0
184	2.0	2.0	3.0	3.0	3.0	2.0	4.0	3.0	4.0	27.0
185	2.0	2.0	3.0	2.0	3.0	3.0	4.0	4.0	3.0	28.0
186	5.0	4.0	3.0	3.0	4.0	4.0	4.0	4.0	4.0	36.0
187	2.0	3.0	2.0	4.0	4.0	4.0	3.0	3.0	3.0	27.0
188	4.0	3.0	3.0	3.0	4.0	3.0	4.0	5.0	5.0	35.0
189	4.0	3.0	4.0	2.0	3.0	4.0	3.0	2.0	2.0	28.0
190	2.0	1.0	1.0	3.0	4.0	4.0	2.0	3.0	4.0	23.0
191	5.0	4.0	4.0	3.0	3.0	2.0	2.0	2.0	3.0	27.0
192	5.0	4.0	5.0	4.0	5.0	4.0	3.0	5.0	5.0	39.0
193	5.0	4.0	3.0	3.0	2.0	4.0	3.0	4.0	3.0	31.0
194	4.0	4.0	3.0	3.0	4.0	4.0	3.0	2.0	3.0	30.0
195	2.0	2.0	2.0	2.0	4.0	4.0	2.0	2.0	2.0	22.0
196	3.0	2.0	2.0	4.0	3.0	3.0	2.0	2.0	3.0	22.0
197	2.0	3.0	4.0	3.0	2.0	3.0	4.0	3.0	3.0	28.0
198	1.0	3.0	1.0	4.0	3.0	4.0	2.0	4.0	5.0	25.0
199	4.0	4.0	3.0	3.0	4.0	4.0	3.0	2.0	3.0	30.0
200	4.0	4.0	3.0	3.0	4.0	4.0	3.0	2.0	3.0	30.0
201	4.0	4.0	4.0	3.0	3.0	3.0	3.0	4.0	4.0	32.0
202	4.0	3.0	3.0	3.0	4.0	4.0	3.0	4.0	4.0	32.0
203	2.0	2.0	3.0	2.0	2.0	2.0	2.0	3.0	2.0	20.0
204	3.0	3.0	4.0	4.0	4.0	3.0	3.0	4.0	4.0	31.0
205	4.0	3.0	3.0	3.0	4.0	4.0	3.0	4.0	4.0	32.0
206	4.0	4.0	3.0	3.0	4.0	3.0	3.0	4.0	4.0	32.0
207	4.0	4.0	4.0	4.0	3.0	3.0	3.0	4.0	4.0	32.0
208	3.0	3.0	2.0	2.0	2.0	2.0	3.0	4.0	4.0	26.0
209	5.0	4.0	3.0	3.0	4.0	3.0	2.0	3.0	3.0	29.0
210	4.0	4.0	4.0	4.0	4.0	3.0	3.0	4.0	4.0	33.0

Jawaban Responden untuk Kepercayaan

No	1	2	3	4	5	6	7	8	9	Total
1	2.0	2.0	3.0	2.0	3.0	1.0	2.0	3.0	3.0	21.0
2	4.0	3.0	4.0	4.0	3.0	4.0	4.0	4.0	4.0	34.0
3	2.0	2.0	2.0	2.0	2.0	3.0	2.0	2.0	2.0	19.0
4	3.0	3.0	2.0	1.0	2.0	1.0	2.0	3.0	3.0	20.0
5	3.0	3.0	3.0	4.0	4.0	3.0	5.0	4.0	3.0	32.0
6	4.0	4.0	3.0	3.0	3.0	3.0	4.0	3.0	4.0	31.0
7	4.0	4.0	4.0	4.0	3.0	4.0	4.0	4.0	4.0	35.0
8	3.0	3.0	4.0	3.0	3.0	3.0	4.0	3.0	4.0	30.0
9	4.0	5.0	3.0	4.0	4.0	5.0	5.0	4.0	4.0	38.0
10	4.0	4.0	5.0	3.0	4.0	4.0	4.0	3.0	4.0	35.0
11	4.0	5.0	4.0	4.0	3.0	4.0	4.0	4.0	4.0	36.0
12	5.0	4.0	4.0	3.0	4.0	4.0	4.0	4.0	4.0	36.0
13	2.0	3.0	4.0	3.0	3.0	3.0	4.0	3.0	4.0	29.0
14	1.0	3.0	2.0	2.0	2.0	2.0	3.0	4.0	2.0	21.0
15	2.0	3.0	3.0	2.0	3.0	3.0	2.0	2.0	3.0	23.0
16	4.0	3.0	4.0	4.0	3.0	3.0	4.0	2.0	3.0	30.0
17	2.0	2.0	2.0	2.0	2.0	2.0	1.0	3.0	4.0	20.0
18	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	36.0
19	4.0	4.0	4.0	5.0	3.0	4.0	4.0	3.0	4.0	35.0
20	3.0	4.0	3.0	4.0	3.0	4.0	4.0	4.0	4.0	33.0
21	3.0	3.0	4.0	3.0	3.0	3.0	5.0	4.0	4.0	32.0
22	3.0	4.0	3.0	4.0	4.0	4.0	4.0	5.0	4.0	35.0
23	4.0	4.0	3.0	3.0	3.0	4.0	4.0	5.0	3.0	33.0
24	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	36.0
25	2.0	1.0	3.0	3.0	1.0	1.0	3.0	1.0	2.0	17.0
26	3.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	35.0
27	5.0	3.0	3.0	3.0	3.0	4.0	3.0	3.0	3.0	30.0
28	4.0	4.0	3.0	3.0	4.0	5.0	4.0	4.0	4.0	35.0
29	5.0	5.0	4.0	4.0	3.0	3.0	5.0	4.0	5.0	38.0
30	4.0	4.0	4.0	3.0	4.0	4.0	4.0	3.0	3.0	33.0
31	5.0	3.0	3.0	3.0	3.0	4.0	4.0	3.0	3.0	31.0
32	2.0	3.0	3.0	2.0	2.0	2.0	3.0	3.0	3.0	23.0
33	3.0	3.0	5.0	3.0	3.0	4.0	3.0	3.0	4.0	31.0
34	3.0	4.0	4.0	3.0	4.0	4.0	4.0	4.0	4.0	34.0
35	4.0	4.0	3.0	3.0	4.0	4.0	3.0	3.0	4.0	32.0
36	5.0	3.0	3.0	3.0	4.0	4.0	3.0	3.0	3.0	31.0
37	3.0	4.0	4.0	4.0	3.0	3.0	4.0	4.0	3.0	32.0
38	3.0	4.0	4.0	3.0	4.0	4.0	3.0	4.0	4.0	33.0
39	4.0	4.0	4.0	3.0	3.0	4.0	4.0	3.0	4.0	33.0
40	3.0	3.0	4.0	3.0	5.0	3.0	4.0	4.0	4.0	33.0
41	5.0	4.0	3.0	3.0	3.0	3.0	4.0	3.0	4.0	32.0
42	4.0	4.0	3.0	4.0	5.0	3.0	4.0	3.0	4.0	34.0

43	3.0	4.0	4.0	3.0	4.0	3.0	4.0	4.0	4.0	33.0
44	4.0	4.0	4.0	3.0	3.0	4.0	4.0	3.0	3.0	32.0
45	4.0	4.0	4.0	4.0	4.0	5.0	4.0	4.0	4.0	37.0
46	3.0	4.0	3.0	3.0	3.0	4.0	5.0	3.0	4.0	32.0
47	4.0	5.0	4.0	5.0	4.0	4.0	5.0	4.0	4.0	39.0
48	3.0	4.0	3.0	4.0	3.0	4.0	3.0	4.0	4.0	32.0
49	5.0	3.0	3.0	3.0	4.0	3.0	3.0	4.0	4.0	32.0
50	3.0	4.0	3.0	4.0	3.0	5.0	5.0	3.0	3.0	33.0
51	3.0	4.0	3.0	4.0	3.0	3.0	4.0	5.0	3.0	32.0
52	5.0	4.0	4.0	4.0	3.0	4.0	5.0	3.0	3.0	35.0
53	4.0	4.0	4.0	3.0	3.0	4.0	4.0	4.0	4.0	34.0
54	3.0	3.0	2.0	3.0	1.0	3.0	2.0	3.0	2.0	22.0
55	4.0	3.0	3.0	4.0	4.0	4.0	4.0	4.0	4.0	34.0
56	2.0	3.0	2.0	2.0	3.0	2.0	1.0	2.0	2.0	19.0
57	3.0	4.0	3.0	3.0	5.0	3.0	4.0	5.0	5.0	35.0
58	4.0	4.0	3.0	3.0	4.0	3.0	4.0	3.0	3.0	31.0
59	5.0	4.0	3.0	3.0	2.0	3.0	4.0	3.0	3.0	30.0
60	3.0	3.0	2.0	3.0	3.0	3.0	3.0	2.0	3.0	25.0
61	4.0	4.0	3.0	4.0	3.0	5.0	4.0	4.0	4.0	35.0
62	4.0	4.0	4.0	4.0	4.0	4.0	5.0	4.0	3.0	36.0
63	5.0	4.0	4.0	3.0	3.0	4.0	3.0	3.0	3.0	32.0
64	3.0	4.0	4.0	3.0	3.0	3.0	3.0	4.0	4.0	31.0
65	4.0	4.0	5.0	3.0	3.0	4.0	4.0	4.0	3.0	34.0
66	4.0	4.0	3.0	4.0	4.0	4.0	4.0	4.0	4.0	35.0
67	1.0	2.0	1.0	3.0	1.0	1.0	4.0	1.0	3.0	17.0
68	4.0	4.0	3.0	3.0	3.0	4.0	4.0	4.0	4.0	33.0
69	1.0	3.0	2.0	1.0	3.0	3.0	3.0	3.0	3.0	22.0
70	3.0	3.0	4.0	3.0	4.0	5.0	5.0	3.0	4.0	34.0
71	2.0	3.0	1.0	2.0	3.0	3.0	2.0	3.0	2.0	21.0
72	3.0	4.0	4.0	3.0	3.0	3.0	4.0	4.0	3.0	31.0
73	2.0	3.0	1.0	2.0	3.0	1.0	3.0	1.0	1.0	17.0
74	1.0	3.0	2.0	2.0	3.0	3.0	3.0	2.0	3.0	22.0
75	3.0	4.0	3.0	3.0	3.0	3.0	4.0	4.0	4.0	31.0
76	3.0	4.0	4.0	3.0	3.0	4.0	4.0	4.0	4.0	33.0
77	4.0	4.0	3.0	4.0	3.0	4.0	4.0	4.0	3.0	33.0
78	3.0	4.0	3.0	4.0	3.0	4.0	4.0	4.0	4.0	33.0
79	2.0	3.0	3.0	2.0	3.0	2.0	2.0	3.0	1.0	21.0
80	1.0	3.0	3.0	2.0	2.0	2.0	2.0	2.0	3.0	20.0
81	2.0	3.0	3.0	2.0	2.0	2.0	3.0	3.0	3.0	23.0
82	3.0	5.0	4.0	3.0	5.0	5.0	4.0	5.0	5.0	39.0
83	1.0	2.0	3.0	2.0	3.0	4.0	3.0	3.0	4.0	25.0
84	5.0	3.0	3.0	4.0	4.0	3.0	4.0	3.0	3.0	32.0
85	4.0	4.0	2.0	2.0	4.0	2.0	4.0	3.0	3.0	28.0
86	2.0	4.0	4.0	3.0	4.0	4.0	4.0	5.0	5.0	35.0

87	2.0	2.0	3.0	3.0	3.0	2.0	3.0	3.0	3.0	24.0
88	2.0	3.0	3.0	2.0	3.0	3.0	3.0	3.0	3.0	25.0
89	4.0	5.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	37.0
90	5.0	4.0	3.0	4.0	3.0	4.0	3.0	4.0	3.0	33.0
91	2.0	3.0	2.0	2.0	3.0	2.0	3.0	3.0	3.0	23.0
92	1.0	2.0	2.0	2.0	3.0	2.0	1.0	2.0	2.0	17.0
93	4.0	5.0	3.0	4.0	3.0	4.0	4.0	4.0	4.0	35.0
94	4.0	4.0	3.0	4.0	3.0	4.0	4.0	4.0	4.0	34.0
95	1.0	3.0	2.0	2.0	2.0	2.0	3.0	3.0	3.0	21.0
96	5.0	4.0	3.0	3.0	3.0	4.0	4.0	3.0	3.0	32.0
97	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	36.0
98	5.0	3.0	4.0	3.0	3.0	4.0	4.0	4.0	4.0	34.0
99	3.0	4.0	4.0	4.0	4.0	4.0	3.0	4.0	4.0	34.0
100	4.0	4.0	4.0	5.0	5.0	4.0	4.0	4.0	4.0	38.0
101	3.0	4.0	3.0	3.0	4.0	4.0	4.0	3.0	3.0	31.0
102	4.0	4.0	4.0	3.0	3.0	4.0	4.0	4.0	4.0	34.0
103	4.0	3.0	3.0	4.0	3.0	3.0	4.0	3.0	3.0	30.0
104	3.0	4.0	3.0	3.0	4.0	4.0	5.0	3.0	4.0	33.0
105	4.0	4.0	2.0	4.0	3.0	3.0	3.0	3.0	3.0	29.0
106	5.0	3.0	4.0	3.0	3.0	4.0	4.0	3.0	3.0	32.0
107	2.0	3.0	3.0	3.0	3.0	4.0	4.0	3.0	3.0	28.0
108	4.0	4.0	3.0	4.0	3.0	3.0	3.0	4.0	4.0	32.0
109	2.0	3.0	2.0	2.0	3.0	3.0	3.0	3.0	3.0	24.0
110	4.0	3.0	3.0	3.0	3.0	3.0	4.0	3.0	4.0	30.0
111	2.0	3.0	3.0	2.0	3.0	3.0	2.0	3.0	2.0	23.0
112	4.0	3.0	4.0	4.0	3.0	3.0	5.0	3.0	4.0	33.0
113	3.0	4.0	3.0	4.0	3.0	3.0	3.0	4.0	3.0	30.0
114	3.0	3.0	3.0	3.0	5.0	3.0	3.0	4.0	3.0	30.0
115	5.0	5.0	4.0	4.0	3.0	4.0	5.0	3.0	3.0	36.0
116	1.0	3.0	2.0	4.0	3.0	4.0	2.0	3.0	3.0	25.0
117	1.0	3.0	1.0	2.0	1.0	3.0	2.0	1.0	3.0	17.0
118	5.0	4.0	4.0	4.0	4.0	4.0	4.0	3.0	3.0	35.0
119	3.0	4.0	3.0	5.0	3.0	4.0	5.0	3.0	3.0	33.0
120	5.0	3.0	3.0	3.0	4.0	4.0	3.0	4.0	4.0	33.0
121	4.0	4.0	3.0	3.0	4.0	3.0	3.0	3.0	4.0	31.0
122	4.0	5.0	4.0	4.0	3.0	5.0	5.0	4.0	3.0	37.0
123	2.0	2.0	2.0	3.0	1.0	4.0	3.0	2.0	2.0	21.0
124	2.0	3.0	2.0	2.0	3.0	2.0	3.0	3.0	3.0	23.0
125	4.0	4.0	3.0	4.0	3.0	3.0	3.0	3.0	3.0	30.0
126	4.0	5.0	4.0	4.0	3.0	4.0	5.0	3.0	3.0	35.0
127	2.0	3.0	2.0	3.0	2.0	3.0	1.0	2.0	3.0	21.0
128	1.0	3.0	2.0	1.0	2.0	2.0	2.0	2.0	1.0	16.0
129	1.0	1.0	4.0	2.0	4.0	4.0	5.0	3.0	3.0	27.0
130	4.0	4.0	4.0	3.0	3.0	5.0	5.0	4.0	4.0	36.0

131	4.0	5.0	3.0	4.0	4.0	5.0	4.0	4.0	4.0	37.0
132	3.0	5.0	3.0	4.0	3.0	3.0	4.0	4.0	3.0	32.0
133	1.0	3.0	2.0	2.0	2.0	3.0	2.0	3.0	4.0	22.0
134	1.0	2.0	3.0	2.0	2.0	2.0	2.0	3.0	2.0	19.0
135	5.0	5.0	5.0	2.0	4.0	4.0	4.0	5.0	3.0	37.0
136	4.0	5.0	3.0	2.0	3.0	5.0	4.0	5.0	3.0	34.0
137	2.0	3.0	2.0	3.0	1.0	1.0	2.0	2.0	3.0	19.0
138	3.0	2.0	3.0	2.0	3.0	2.0	3.0	3.0	4.0	25.0
139	3.0	2.0	3.0	2.0	2.0	3.0	2.0	3.0	3.0	23.0
140	2.0	3.0	3.0	3.0	2.0	3.0	3.0	3.0	3.0	25.0
141	5.0	3.0	5.0	3.0	4.0	4.0	4.0	3.0	4.0	35.0
142	5.0	5.0	5.0	3.0	4.0	5.0	5.0	5.0	5.0	42.0
143	4.0	4.0	3.0	5.0	3.0	4.0	4.0	3.0	3.0	33.0
144	3.0	2.0	2.0	2.0	1.0	1.0	3.0	4.0	3.0	21.0
145	2.0	3.0	4.0	4.0	3.0	4.0	4.0	3.0	3.0	30.0
146	4.0	4.0	2.0	4.0	4.0	4.0	4.0	4.0	4.0	34.0
147	2.0	3.0	5.0	4.0	3.0	4.0	5.0	5.0	4.0	35.0
148	2.0	3.0	3.0	3.0	3.0	4.0	4.0	4.0	4.0	30.0
149	4.0	4.0	4.0	4.0	3.0	4.0	4.0	4.0	4.0	35.0
150	3.0	5.0	3.0	4.0	3.0	3.0	5.0	3.0	4.0	33.0
151	2.0	3.0	3.0	2.0	3.0	4.0	4.0	3.0	2.0	26.0
152	2.0	2.0	2.0	3.0	3.0	3.0	2.0	3.0	2.0	22.0
153	5.0	5.0	3.0	4.0	4.0	4.0	4.0	3.0	3.0	35.0
154	3.0	3.0	4.0	3.0	2.0	3.0	2.0	2.0	4.0	26.0
155	4.0	4.0	4.0	4.0	3.0	4.0	4.0	4.0	4.0	35.0
156	4.0	4.0	4.0	3.0	4.0	5.0	5.0	5.0	4.0	38.0
157	2.0	3.0	3.0	2.0	2.0	1.0	3.0	2.0	2.0	20.0
158	3.0	3.0	3.0	2.0	4.0	2.0	3.0	4.0	4.0	28.0
159	2.0	3.0	4.0	2.0	2.0	2.0	4.0	4.0	3.0	26.0
160	4.0	4.0	3.0	5.0	5.0	3.0	4.0	4.0	3.0	35.0
161	3.0	5.0	3.0	5.0	5.0	5.0	4.0	5.0	5.0	40.0
162	5.0	4.0	4.0	3.0	4.0	4.0	3.0	3.0	4.0	34.0
163	4.0	5.0	4.0	4.0	5.0	5.0	5.0	4.0	4.0	40.0
164	4.0	3.0	3.0	4.0	5.0	3.0	3.0	3.0	4.0	32.0
165	3.0	4.0	3.0	4.0	3.0	3.0	3.0	3.0	4.0	30.0
166	2.0	2.0	3.0	3.0	4.0	2.0	3.0	3.0	4.0	26.0
167	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	36.0
168	2.0	3.0	3.0	3.0	2.0	4.0	4.0	3.0	4.0	28.0
169	3.0	3.0	3.0	4.0	4.0	5.0	4.0	3.0	4.0	33.0
170	4.0	4.0	3.0	4.0	3.0	4.0	4.0	4.0	4.0	34.0
171	3.0	4.0	3.0	3.0	4.0	3.0	4.0	3.0	5.0	32.0
172	3.0	4.0	3.0	3.0	4.0	3.0	2.0	3.0	4.0	29.0
173	3.0	3.0	2.0	2.0	3.0	3.0	3.0	3.0	3.0	25.0
174	3.0	3.0	4.0	3.0	4.0	4.0	3.0	3.0	4.0	31.0

175	3.0	3.0	4.0	5.0	3.0	4.0	5.0	3.0	4.0	34.0
176	4.0	5.0	3.0	4.0	3.0	4.0	4.0	4.0	4.0	35.0
177	3.0	4.0	4.0	4.0	3.0	4.0	4.0	4.0	4.0	34.0
178	2.0	3.0	2.0	3.0	2.0	1.0	3.0	3.0	2.0	21.0
179	1.0	3.0	3.0	2.0	2.0	3.0	3.0	2.0	1.0	20.0
180	3.0	3.0	3.0	4.0	4.0	4.0	4.0	5.0	4.0	34.0
181	3.0	4.0	3.0	4.0	3.0	3.0	4.0	4.0	4.0	32.0
182	3.0	4.0	3.0	5.0	4.0	5.0	4.0	5.0	4.0	37.0
183	3.0	3.0	4.0	3.0	2.0	2.0	5.0	4.0	3.0	29.0
184	2.0	3.0	3.0	3.0	2.0	3.0	3.0	2.0	2.0	23.0
185	4.0	5.0	4.0	3.0	5.0	4.0	3.0	4.0	4.0	36.0
186	3.0	3.0	4.0	4.0	3.0	3.0	4.0	3.0	4.0	31.0
187	3.0	4.0	3.0	3.0	4.0	5.0	4.0	3.0	4.0	33.0
188	5.0	5.0	5.0	3.0	4.0	4.0	4.0	4.0	4.0	38.0
189	4.0	3.0	3.0	5.0	4.0	4.0	4.0	4.0	3.0	34.0
190	1.0	2.0	3.0	1.0	4.0	2.0	3.0	3.0	3.0	22.0
191	4.0	3.0	3.0	4.0	3.0	3.0	3.0	4.0	4.0	31.0
192	4.0	5.0	4.0	3.0	5.0	5.0	4.0	4.0	3.0	37.0
193	4.0	3.0	3.0	4.0	3.0	4.0	4.0	3.0	4.0	32.0
194	3.0	3.0	2.0	4.0	4.0	3.0	4.0	3.0	4.0	30.0
195	2.0	3.0	3.0	2.0	3.0	4.0	4.0	4.0	4.0	29.0
196	3.0	3.0	4.0	1.0	2.0	2.0	1.0	3.0	3.0	22.0
197	2.0	2.0	3.0	2.0	3.0	2.0	2.0	3.0	4.0	23.0
198	2.0	3.0	3.0	4.0	4.0	4.0	4.0	4.0	5.0	33.0
199	4.0	3.0	3.0	3.0	4.0	3.0	4.0	3.0	4.0	31.0
200	3.0	3.0	4.0	4.0	4.0	3.0	4.0	3.0	4.0	32.0
201	4.0	5.0	3.0	3.0	3.0	4.0	3.0	4.0	4.0	33.0
202	4.0	4.0	3.0	3.0	3.0	4.0	3.0	4.0	4.0	32.0
203	2.0	2.0	3.0	2.0	2.0	2.0	2.0	3.0	3.0	21.0
204	5.0	4.0	3.0	3.0	3.0	4.0	4.0	4.0	3.0	33.0
205	4.0	4.0	3.0	3.0	3.0	4.0	4.0	4.0	4.0	33.0
206	5.0	5.0	3.0	3.0	3.0	4.0	4.0	4.0	3.0	34.0
207	4.0	5.0	3.0	3.0	4.0	3.0	4.0	4.0	3.0	33.0
208	4.0	5.0	3.0	3.0	3.0	4.0	4.0	3.0	4.0	33.0
209	3.0	2.0	2.0	3.0	4.0	3.0	2.0	4.0	2.0	25.0
210	5.0	5.0	3.0	3.0	3.0	4.0	4.0	4.0	3.0	34.0

Jawaban Responden untuk Niat Beli Ulang

No	1	2	3	4	5	6	Total
1	4.0	4.0	3.0	4.0	3.0	4.0	22.0
2	3.0	3.0	4.0	3.0	3.0	3.0	19.0
3	3.0	2.0	3.0	3.0	3.0	2.0	16.0
4	4.0	5.0	3.0	3.0	4.0	4.0	23.0
5	1.0	2.0	2.0	3.0	3.0	3.0	14.0
6	3.0	3.0	3.0	3.0	3.0	2.0	17.0
7	3.0	4.0	3.0	4.0	3.0	4.0	21.0
8	3.0	4.0	3.0	4.0	4.0	3.0	21.0
9	4.0	4.0	4.0	3.0	3.0	4.0	22.0
10	3.0	3.0	4.0	3.0	4.0	4.0	21.0
11	4.0	4.0	4.0	3.0	3.0	4.0	22.0
12	4.0	4.0	3.0	3.0	3.0	4.0	21.0
13	4.0	4.0	4.0	4.0	3.0	4.0	23.0
14	4.0	4.0	3.0	5.0	3.0	3.0	22.0
15	2.0	2.0	2.0	2.0	2.0	1.0	11.0
16	4.0	3.0	3.0	3.0	3.0	4.0	20.0
17	2.0	3.0	2.0	2.0	2.0	2.0	13.0
18	4.0	4.0	4.0	4.0	3.0	4.0	23.0
19	3.0	4.0	4.0	4.0	4.0	4.0	23.0
20	3.0	4.0	2.0	3.0	5.0	3.0	20.0
21	4.0	4.0	3.0	4.0	3.0	4.0	22.0
22	4.0	4.0	4.0	4.0	4.0	4.0	24.0
23	2.0	2.0	4.0	2.0	3.0	1.0	14.0
24	5.0	4.0	3.0	4.0	4.0	3.0	23.0
25	3.0	1.0	2.0	3.0	2.0	3.0	14.0
26	5.0	4.0	4.0	3.0	4.0	4.0	24.0
27	4.0	4.0	3.0	4.0	3.0	4.0	22.0
28	4.0	3.0	3.0	3.0	5.0	4.0	22.0
29	3.0	5.0	3.0	3.0	3.0	5.0	22.0
30	4.0	3.0	4.0	3.0	3.0	3.0	20.0
31	3.0	4.0	4.0	3.0	3.0	3.0	20.0
32	3.0	1.0	3.0	3.0	2.0	3.0	15.0
33	5.0	3.0	4.0	3.0	3.0	3.0	21.0
34	3.0	4.0	3.0	3.0	3.0	3.0	19.0
35	4.0	4.0	4.0	4.0	3.0	4.0	23.0
36	5.0	3.0	3.0	4.0	4.0	4.0	23.0
37	4.0	4.0	4.0	4.0	3.0	3.0	22.0
38	4.0	4.0	4.0	3.0	3.0	4.0	22.0
39	3.0	3.0	4.0	3.0	3.0	4.0	20.0
40	1.0	3.0	2.0	2.0	2.0	1.0	11.0
41	3.0	4.0	3.0	3.0	3.0	4.0	20.0
42	3.0	4.0	4.0	3.0	3.0	3.0	20.0

43	3.0	4.0	4.0	3.0	4.0	4.0	22.0
44	4.0	4.0	4.0	3.0	4.0	4.0	23.0
45	4.0	4.0	4.0	3.0	4.0	4.0	23.0
46	3.0	4.0	4.0	4.0	4.0	3.0	22.0
47	5.0	4.0	4.0	5.0	3.0	5.0	26.0
48	4.0	4.0	4.0	3.0	3.0	3.0	21.0
49	3.0	4.0	4.0	4.0	4.0	4.0	23.0
50	5.0	3.0	4.0	3.0	3.0	3.0	21.0
51	4.0	3.0	3.0	3.0	4.0	3.0	20.0
52	3.0	4.0	4.0	4.0	3.0	4.0	22.0
53	4.0	5.0	4.0	3.0	3.0	4.0	23.0
54	2.0	3.0	2.0	3.0	3.0	2.0	15.0
55	4.0	4.0	2.0	4.0	4.0	4.0	22.0
56	2.0	3.0	2.0	2.0	1.0	3.0	13.0
57	5.0	4.0	3.0	5.0	4.0	5.0	26.0
58	3.0	2.0	3.0	3.0	3.0	2.0	16.0
59	4.0	3.0	3.0	3.0	3.0	3.0	19.0
60	3.0	4.0	3.0	3.0	4.0	3.0	20.0
61	4.0	4.0	4.0	3.0	3.0	3.0	21.0
62	4.0	4.0	4.0	4.0	3.0	4.0	23.0
63	3.0	3.0	4.0	3.0	4.0	3.0	20.0
64	4.0	4.0	3.0	4.0	3.0	4.0	22.0
65	4.0	4.0	4.0	3.0	4.0	4.0	23.0
66	4.0	4.0	5.0	3.0	3.0	4.0	23.0
67	2.0	3.0	2.0	2.0	2.0	2.0	13.0
68	4.0	4.0	3.0	4.0	3.0	3.0	21.0
69	3.0	3.0	3.0	3.0	3.0	3.0	18.0
70	4.0	5.0	4.0	4.0	3.0	5.0	25.0
71	3.0	2.0	2.0	1.0	2.0	2.0	12.0
72	3.0	3.0	3.0	4.0	3.0	3.0	19.0
73	2.0	2.0	2.0	3.0	3.0	3.0	15.0
74	3.0	1.0	2.0	2.0	3.0	3.0	14.0
75	3.0	4.0	3.0	3.0	3.0	3.0	19.0
76	3.0	4.0	4.0	3.0	3.0	4.0	21.0
77	3.0	4.0	4.0	3.0	4.0	4.0	22.0
78	3.0	4.0	3.0	3.0	4.0	3.0	20.0
79	3.0	4.0	3.0	4.0	4.0	3.0	21.0
80	4.0	4.0	3.0	4.0	3.0	3.0	21.0
81	2.0	2.0	2.0	3.0	3.0	2.0	14.0
82	4.0	4.0	3.0	4.0	3.0	3.0	21.0
83	4.0	4.0	3.0	3.0	3.0	5.0	22.0
84	3.0	3.0	3.0	3.0	2.0	2.0	16.0
85	3.0	3.0	3.0	3.0	2.0	3.0	17.0
86	5.0	5.0	4.0	5.0	3.0	5.0	27.0

87	2.0	3.0	2.0	3.0	3.0	3.0	16.0
88	4.0	4.0	4.0	4.0	4.0	4.0	24.0
89	3.0	4.0	3.0	3.0	4.0	4.0	21.0
90	3.0	2.0	2.0	3.0	3.0	3.0	16.0
91	3.0	3.0	2.0	2.0	2.0	3.0	15.0
92	3.0	2.0	2.0	3.0	3.0	1.0	14.0
93	4.0	4.0	3.0	4.0	5.0	4.0	24.0
94	4.0	2.0	4.0	4.0	4.0	4.0	22.0
95	2.0	3.0	2.0	2.0	2.0	3.0	14.0
96	3.0	3.0	4.0	3.0	3.0	3.0	19.0
97	4.0	4.0	4.0	4.0	4.0	4.0	24.0
98	4.0	5.0	4.0	4.0	3.0	3.0	23.0
99	4.0	4.0	5.0	5.0	5.0	5.0	28.0
100	4.0	4.0	4.0	4.0	3.0	3.0	22.0
101	4.0	4.0	3.0	3.0	3.0	3.0	20.0
102	4.0	4.0	4.0	4.0	4.0	4.0	24.0
103	3.0	3.0	3.0	2.0	4.0	3.0	18.0
104	3.0	3.0	2.0	2.0	3.0	2.0	15.0
105	2.0	3.0	2.0	2.0	3.0	2.0	14.0
106	3.0	3.0	3.0	3.0	5.0	3.0	20.0
107	3.0	4.0	3.0	3.0	3.0	3.0	19.0
108	3.0	3.0	3.0	3.0	3.0	3.0	18.0
109	3.0	3.0	3.0	2.0	2.0	3.0	16.0
110	3.0	4.0	3.0	3.0	3.0	3.0	19.0
111	3.0	4.0	3.0	4.0	3.0	3.0	20.0
112	3.0	4.0	3.0	5.0	3.0	4.0	22.0
113	2.0	3.0	4.0	3.0	3.0	3.0	18.0
114	4.0	4.0	3.0	3.0	3.0	3.0	20.0
115	5.0	3.0	4.0	4.0	3.0	5.0	24.0
116	3.0	5.0	3.0	3.0	3.0	4.0	21.0
117	2.0	3.0	3.0	2.0	1.0	2.0	13.0
118	3.0	2.0	3.0	3.0	3.0	2.0	16.0
119	3.0	3.0	4.0	5.0	3.0	5.0	23.0
120	3.0	4.0	4.0	4.0	3.0	4.0	22.0
121	4.0	3.0	4.0	3.0	3.0	3.0	20.0
122	4.0	3.0	5.0	3.0	4.0	3.0	22.0
123	4.0	3.0	2.0	1.0	1.0	2.0	13.0
124	3.0	3.0	4.0	1.0	2.0	2.0	15.0
125	3.0	3.0	3.0	4.0	3.0	3.0	19.0
126	5.0	5.0	4.0	4.0	3.0	3.0	24.0
127	2.0	2.0	2.0	3.0	2.0	3.0	14.0
128	2.0	1.0	3.0	1.0	2.0	2.0	11.0
129	4.0	4.0	4.0	3.0	4.0	4.0	23.0
130	5.0	4.0	5.0	3.0	4.0	3.0	24.0

131	4.0	4.0	4.0	3.0	5.0	3.0	23.0
132	3.0	4.0	4.0	3.0	3.0	4.0	21.0
133	4.0	5.0	4.0	4.0	3.0	2.0	22.0
134	3.0	2.0	3.0	3.0	2.0	1.0	14.0
135	4.0	4.0	5.0	2.0	3.0	4.0	22.0
136	4.0	4.0	3.0	5.0	4.0	3.0	23.0
137	2.0	3.0	3.0	1.0	2.0	3.0	14.0
138	2.0	3.0	2.0	2.0	3.0	3.0	15.0
139	4.0	4.0	3.0	3.0	2.0	4.0	20.0
140	3.0	2.0	2.0	2.0	3.0	3.0	15.0
141	4.0	5.0	4.0	3.0	4.0	3.0	23.0
142	5.0	5.0	5.0	5.0	4.0	5.0	29.0
143	4.0	5.0	4.0	4.0	3.0	3.0	23.0
144	3.0	3.0	3.0	3.0	3.0	3.0	18.0
145	2.0	3.0	2.0	3.0	2.0	3.0	15.0
146	4.0	4.0	4.0	3.0	3.0	3.0	21.0
147	3.0	4.0	4.0	4.0	3.0	4.0	22.0
148	3.0	2.0	2.0	3.0	3.0	4.0	17.0
149	5.0	4.0	4.0	4.0	1.0	5.0	23.0
150	3.0	4.0	3.0	3.0	3.0	3.0	19.0
151	4.0	4.0	4.0	4.0	3.0	4.0	23.0
152	2.0	1.0	3.0	1.0	2.0	2.0	11.0
153	4.0	5.0	3.0	4.0	4.0	3.0	23.0
154	3.0	4.0	4.0	3.0	3.0	3.0	20.0
155	4.0	4.0	4.0	4.0	4.0	4.0	24.0
156	4.0	4.0	3.0	4.0	3.0	4.0	22.0
157	2.0	3.0	2.0	3.0	1.0	1.0	12.0
158	2.0	3.0	3.0	3.0	2.0	2.0	15.0
159	5.0	4.0	4.0	4.0	4.0	3.0	24.0
160	3.0	3.0	4.0	4.0	3.0	3.0	20.0
161	3.0	5.0	3.0	3.0	3.0	5.0	22.0
162	4.0	4.0	2.0	2.0	2.0	4.0	18.0
163	5.0	5.0	4.0	3.0	5.0	3.0	25.0
164	3.0	4.0	3.0	4.0	2.0	3.0	19.0
165	3.0	3.0	3.0	3.0	2.0	3.0	17.0
166	3.0	4.0	2.0	4.0	3.0	4.0	20.0
167	3.0	4.0	3.0	3.0	3.0	3.0	19.0
168	3.0	4.0	4.0	3.0	2.0	3.0	19.0
169	3.0	4.0	4.0	5.0	4.0	3.0	23.0
170	4.0	4.0	4.0	3.0	3.0	4.0	22.0
171	5.0	4.0	4.0	3.0	4.0	3.0	23.0
172	2.0	3.0	3.0	3.0	3.0	4.0	18.0
173	3.0	3.0	4.0	3.0	4.0	4.0	21.0
174	1.0	1.0	3.0	2.0	1.0	1.0	9.0

175	4.0	5.0	4.0	3.0	5.0	3.0	24.0
176	5.0	4.0	3.0	3.0	3.0	4.0	22.0
177	2.0	3.0	2.0	3.0	4.0	2.0	16.0
178	2.0	2.0	3.0	1.0	2.0	2.0	12.0
179	1.0	2.0	3.0	1.0	2.0	1.0	10.0
180	1.0	2.0	2.0	1.0	3.0	3.0	12.0
181	4.0	4.0	4.0	4.0	4.0	4.0	24.0
182	4.0	4.0	5.0	3.0	5.0	4.0	25.0
183	4.0	5.0	4.0	4.0	3.0	3.0	23.0
184	2.0	3.0	3.0	4.0	2.0	3.0	17.0
185	4.0	4.0	4.0	3.0	4.0	4.0	23.0
186	3.0	3.0	4.0	5.0	4.0	4.0	23.0
187	3.0	3.0	4.0	3.0	4.0	3.0	20.0
188	4.0	4.0	4.0	3.0	4.0	4.0	23.0
189	3.0	4.0	4.0	3.0	3.0	4.0	21.0
190	2.0	4.0	3.0	3.0	3.0	3.0	18.0
191	3.0	4.0	3.0	3.0	3.0	3.0	19.0
192	5.0	4.0	5.0	3.0	4.0	4.0	25.0
193	3.0	4.0	3.0	4.0	3.0	3.0	20.0
194	3.0	3.0	2.0	3.0	3.0	2.0	16.0
195	2.0	3.0	3.0	3.0	3.0	3.0	17.0
196	2.0	3.0	3.0	2.0	3.0	3.0	16.0
197	3.0	3.0	2.0	4.0	2.0	3.0	17.0
198	3.0	5.0	4.0	4.0	3.0	5.0	24.0
199	3.0	3.0	2.0	3.0	3.0	3.0	17.0
200	3.0	3.0	2.0	3.0	3.0	2.0	16.0
201	4.0	3.0	3.0	3.0	4.0	4.0	21.0
202	4.0	3.0	5.0	3.0	4.0	4.0	23.0
203	3.0	2.0	2.0	3.0	3.0	3.0	16.0
204	4.0	3.0	4.0	3.0	3.0	5.0	22.0
205	4.0	3.0	5.0	3.0	4.0	5.0	24.0
206	4.0	3.0	5.0	3.0	4.0	3.0	22.0
207	4.0	3.0	5.0	3.0	4.0	5.0	24.0
208	4.0	3.0	5.0	3.0	3.0	3.0	21.0
209	2.0	3.0	2.0	2.0	3.0	2.0	14.0
210	4.0	3.0	5.0	4.0	4.0	4.0	24.0

Jawaban Responden untuk Komunikasi Getok Tular

No	1	2	3	4	5	6	Total Positif	Total Negatif
1	4.0	3.0	4.0	4.0	3.0	4.0	11.0	11.0
2	4.0	3.0	3.0	3.0	3.0	3.0	10.0	9.0
3	4.0	3.0	4.0	3.0	2.0	2.0	11.0	7.0
4	4.0	4.0	4.0	4.0	4.0	4.0	12.0	12.0
5	4.0	3.0	3.0	3.0	3.0	3.0	10.0	9.0
6	4.0	4.0	4.0	3.0	2.0	2.0	12.0	7.0
7	4.0	4.0	4.0	3.0	3.0	3.0	12.0	9.0
8	4.0	4.0	4.0	4.0	3.0	3.0	12.0	10.0
9	4.0	4.0	4.0	2.0	2.0	2.0	12.0	6.0
10	3.0	3.0	4.0	2.0	2.0	2.0	10.0	6.0
11	4.0	4.0	4.0	2.0	2.0	2.0	12.0	6.0
12	4.0	3.0	4.0	1.0	1.0	1.0	11.0	3.0
13	2.0	2.0	2.0	2.0	2.0	2.0	6.0	6.0
14	4.0	4.0	4.0	5.0	5.0	5.0	12.0	15.0
15	4.0	3.0	4.0	4.0	4.0	3.0	11.0	11.0
16	4.0	3.0	3.0	3.0	3.0	4.0	10.0	10.0
17	4.0	3.0	4.0	2.0	2.0	2.0	11.0	6.0
18	4.0	3.0	4.0	2.0	2.0	2.0	11.0	6.0
19	4.0	4.0	4.0	4.0	4.0	4.0	12.0	12.0
20	4.0	4.0	4.0	4.0	3.0	3.0	12.0	10.0
21	4.0	4.0	4.0	2.0	3.0	3.0	12.0	8.0
22	4.0	4.0	4.0	2.0	2.0	2.0	12.0	6.0
23	2.0	3.0	3.0	2.0	2.0	2.0	8.0	6.0
24	4.0	4.0	4.0	2.0	2.0	2.0	12.0	6.0
25	3.0	3.0	4.0	2.0	1.0	3.0	10.0	6.0
26	4.0	4.0	5.0	2.0	2.0	1.0	13.0	5.0
27	4.0	4.0	3.0	3.0	2.0	3.0	11.0	8.0
28	4.0	4.0	5.0	2.0	2.0	2.0	13.0	6.0
29	4.0	4.0	5.0	1.0	1.0	1.0	13.0	3.0
30	4.0	4.0	4.0	2.0	2.0	1.0	12.0	5.0
31	3.0	3.0	3.0	3.0	3.0	3.0	9.0	9.0
32	4.0	3.0	4.0	3.0	3.0	3.0	11.0	9.0
33	2.0	2.0	2.0	3.0	3.0	3.0	6.0	9.0
34	5.0	5.0	5.0	2.0	2.0	2.0	15.0	6.0
35	3.0	2.0	3.0	2.0	2.0	2.0	8.0	6.0
36	3.0	3.0	4.0	3.0	2.0	2.0	10.0	7.0
37	4.0	4.0	4.0	3.0	3.0	3.0	12.0	9.0
38	4.0	3.0	4.0	2.0	2.0	2.0	11.0	6.0
39	4.0	4.0	4.0	2.0	2.0	2.0	12.0	6.0
40	4.0	4.0	4.0	2.0	2.0	2.0	12.0	6.0
41	4.0	3.0	4.0	2.0	3.0	3.0	11.0	8.0

42	4.0	3.0	4.0	2.0	2.0	2.0	11.0	6.0
43	4.0	4.0	4.0	2.0	2.0	2.0	12.0	6.0
44	4.0	3.0	4.0	3.0	4.0	5.0	11.0	12.0
45	4.0	4.0	4.0	4.0	4.0	4.0	12.0	12.0
46	4.0	4.0	4.0	2.0	2.0	2.0	12.0	6.0
47	4.0	4.0	4.0	1.0	1.0	1.0	12.0	3.0
48	5.0	4.0	4.0	2.0	2.0	3.0	13.0	7.0
49	4.0	3.0	5.0	4.0	3.0	5.0	12.0	12.0
50	2.0	3.0	3.0	2.0	2.0	2.0	8.0	6.0
51	3.0	3.0	1.0	3.0	3.0	3.0	7.0	9.0
52	4.0	4.0	4.0	2.0	2.0	2.0	12.0	6.0
53	4.0	4.0	4.0	2.0	2.0	2.0	12.0	6.0
54	3.0	2.0	3.0	3.0	3.0	3.0	8.0	9.0
55	4.0	4.0	4.0	4.0	4.0	4.0	12.0	12.0
56	4.0	4.0	4.0	2.0	2.0	2.0	12.0	6.0
57	5.0	5.0	5.0	1.0	1.0	1.0	15.0	3.0
58	4.0	4.0	4.0	2.0	2.0	3.0	12.0	7.0
59	4.0	3.0	4.0	2.0	2.0	2.0	11.0	6.0
60	3.0	4.0	3.0	2.0	3.0	3.0	10.0	8.0
61	4.0	4.0	4.0	2.0	2.0	2.0	12.0	6.0
62	4.0	4.0	4.0	2.0	1.0	2.0	12.0	5.0
63	4.0	4.0	4.0	2.0	2.0	2.0	12.0	6.0
64	4.0	4.0	4.0	2.0	2.0	2.0	12.0	6.0
65	4.0	5.0	4.0	2.0	1.0	2.0	13.0	5.0
66	4.0	3.0	3.0	1.0	2.0	3.0	10.0	6.0
67	3.0	3.0	3.0	4.0	4.0	4.0	9.0	12.0
68	4.0	4.0	4.0	2.0	2.0	3.0	12.0	7.0
69	3.0	3.0	3.0	2.0	2.0	2.0	9.0	6.0
70	1.0	1.0	1.0	5.0	5.0	5.0	3.0	15.0
71	2.0	2.0	2.0	2.0	2.0	2.0	6.0	6.0
72	3.0	3.0	3.0	2.0	2.0	2.0	9.0	6.0
73	1.0	1.0	1.0	3.0	3.0	3.0	3.0	9.0
74	3.0	4.0	4.0	3.0	3.0	3.0	11.0	9.0
75	4.0	4.0	4.0	3.0	2.0	2.0	12.0	7.0
76	4.0	4.0	4.0	3.0	2.0	2.0	12.0	7.0
77	4.0	3.0	4.0	2.0	2.0	2.0	11.0	6.0
78	4.0	4.0	4.0	2.0	2.0	3.0	12.0	7.0
79	4.0	4.0	4.0	4.0	4.0	5.0	12.0	13.0
80	3.0	4.0	4.0	4.0	4.0	4.0	11.0	12.0
81	2.0	3.0	3.0	3.0	3.0	3.0	8.0	9.0
82	4.0	5.0	4.0	3.0	3.0	4.0	13.0	10.0
83	4.0	4.0	4.0	1.0	1.0	1.0	12.0	3.0
84	2.0	3.0	3.0	3.0	3.0	3.0	8.0	9.0
85	3.0	3.0	4.0	2.0	2.0	2.0	10.0	6.0

86	4.0	4.0	5.0	1.0	1.0	2.0	13.0	4.0
87	3.0	3.0	3.0	3.0	3.0	3.0	9.0	9.0
88	4.0	4.0	4.0	1.0	1.0	3.0	12.0	5.0
89	3.0	3.0	4.0	1.0	1.0	1.0	10.0	3.0
90	3.0	3.0	3.0	3.0	3.0	3.0	9.0	9.0
91	2.0	3.0	3.0	2.0	2.0	2.0	8.0	6.0
92	2.0	2.0	2.0	3.0	3.0	4.0	6.0	10.0
93	4.0	4.0	4.0	2.0	2.0	2.0	12.0	6.0
94	4.0	3.0	4.0	2.0	2.0	2.0	11.0	6.0
95	3.0	3.0	3.0	3.0	3.0	3.0	9.0	9.0
96	3.0	4.0	4.0	2.0	2.0	2.0	11.0	6.0
97	4.0	4.0	4.0	2.0	2.0	3.0	12.0	7.0
98	4.0	3.0	3.0	3.0	3.0	4.0	10.0	10.0
99	4.0	4.0	5.0	1.0	1.0	1.0	13.0	3.0
100	4.0	3.0	4.0	2.0	2.0	2.0	11.0	6.0
101	3.0	3.0	3.0	2.0	2.0	2.0	9.0	6.0
102	4.0	4.0	4.0	2.0	2.0	2.0	12.0	6.0
103	3.0	3.0	2.0	2.0	3.0	2.0	8.0	7.0
104	3.0	3.0	4.0	2.0	2.0	2.0	10.0	6.0
105	4.0	4.0	4.0	4.0	4.0	4.0	12.0	12.0
106	4.0	4.0	4.0	2.0	2.0	2.0	12.0	6.0
107	4.0	3.0	3.0	3.0	3.0	2.0	10.0	8.0
108	3.0	3.0	3.0	2.0	2.0	2.0	9.0	6.0
109	3.0	4.0	4.0	2.0	2.0	3.0	11.0	7.0
110	3.0	4.0	3.0	3.0	3.0	4.0	10.0	10.0
111	4.0	4.0	4.0	2.0	2.0	1.0	12.0	5.0
112	4.0	3.0	3.0	3.0	2.0	2.0	10.0	7.0
113	4.0	3.0	5.0	4.0	3.0	4.0	12.0	11.0
114	3.0	3.0	4.0	3.0	3.0	2.0	10.0	8.0
115	2.0	3.0	2.0	4.0	4.0	3.0	7.0	11.0
116	4.0	4.0	3.0	3.0	2.0	2.0	11.0	7.0
117	3.0	3.0	4.0	1.0	1.0	1.0	10.0	3.0
118	3.0	4.0	4.0	2.0	1.0	1.0	11.0	4.0
119	4.0	4.0	4.0	2.0	2.0	3.0	12.0	7.0
120	3.0	4.0	3.0	3.0	4.0	4.0	10.0	11.0
121	4.0	3.0	4.0	2.0	2.0	2.0	11.0	6.0
122	4.0	5.0	5.0	2.0	3.0	2.0	14.0	7.0
123	4.0	4.0	1.0	1.0	1.0	1.0	9.0	3.0
124	4.0	4.0	5.0	1.0	1.0	2.0	13.0	4.0
125	4.0	3.0	4.0	3.0	4.0	4.0	11.0	11.0
126	4.0	5.0	5.0	3.0	2.0	2.0	14.0	7.0
127	2.0	3.0	2.0	4.0	4.0	3.0	7.0	11.0
128	3.0	3.0	3.0	2.0	2.0	2.0	9.0	6.0
129	4.0	3.0	4.0	4.0	4.0	4.0	11.0	12.0

130	3.0	3.0	3.0	2.0	2.0	2.0	9.0	6.0
131	3.0	4.0	4.0	2.0	2.0	2.0	11.0	6.0
132	4.0	4.0	4.0	1.0	1.0	1.0	12.0	3.0
133	4.0	2.0	3.0	2.0	2.0	2.0	9.0	6.0
134	4.0	3.0	2.0	3.0	4.0	3.0	9.0	10.0
135	4.0	5.0	5.0	2.0	1.0	3.0	14.0	6.0
136	4.0	3.0	4.0	1.0	1.0	1.0	11.0	3.0
137	3.0	3.0	2.0	2.0	2.0	2.0	8.0	6.0
138	4.0	3.0	4.0	3.0	3.0	3.0	11.0	9.0
139	3.0	3.0	4.0	3.0	3.0	4.0	10.0	10.0
140	3.0	2.0	4.0	3.0	3.0	3.0	9.0	9.0
141	3.0	3.0	4.0	2.0	1.0	2.0	10.0	5.0
142	3.0	3.0	3.0	1.0	1.0	1.0	9.0	3.0
143	3.0	2.0	3.0	3.0	4.0	4.0	8.0	11.0
144	4.0	3.0	3.0	3.0	4.0	4.0	10.0	11.0
145	4.0	4.0	4.0	2.0	2.0	2.0	12.0	6.0
146	4.0	4.0	4.0	4.0	2.0	2.0	12.0	8.0
147	5.0	5.0	5.0	2.0	2.0	2.0	15.0	6.0
148	4.0	4.0	4.0	4.0	3.0	3.0	12.0	10.0
149	5.0	5.0	5.0	2.0	3.0	3.0	15.0	8.0
150	4.0	4.0	4.0	2.0	2.0	2.0	12.0	6.0
151	3.0	4.0	4.0	2.0	1.0	2.0	11.0	5.0
152	3.0	4.0	4.0	3.0	2.0	2.0	11.0	7.0
153	5.0	5.0	5.0	2.0	2.0	2.0	15.0	6.0
154	4.0	4.0	4.0	3.0	3.0	3.0	12.0	9.0
155	3.0	3.0	3.0	2.0	2.0	2.0	9.0	6.0
156	3.0	3.0	3.0	4.0	4.0	4.0	9.0	12.0
157	2.0	2.0	3.0	4.0	4.0	5.0	7.0	13.0
158	2.0	3.0	2.0	2.0	2.0	2.0	7.0	6.0
159	4.0	4.0	4.0	5.0	5.0	5.0	12.0	15.0
160	4.0	4.0	4.0	3.0	3.0	3.0	12.0	9.0
161	3.0	3.0	3.0	3.0	3.0	3.0	9.0	9.0
162	4.0	5.0	5.0	2.0	2.0	2.0	14.0	6.0
163	3.0	3.0	4.0	2.0	3.0	4.0	10.0	9.0
164	3.0	4.0	3.0	4.0	3.0	4.0	10.0	11.0
165	3.0	3.0	4.0	3.0	3.0	3.0	10.0	9.0
166	3.0	4.0	4.0	4.0	3.0	4.0	11.0	11.0
167	3.0	3.0	4.0	4.0	4.0	3.0	10.0	11.0
168	4.0	4.0	3.0	2.0	3.0	3.0	11.0	8.0
169	4.0	3.0	3.0	2.0	2.0	2.0	10.0	6.0
170	4.0	4.0	4.0	2.0	2.0	2.0	12.0	6.0
171	4.0	3.0	4.0	2.0	3.0	4.0	11.0	9.0
172	3.0	3.0	3.0	4.0	4.0	4.0	9.0	12.0
173	3.0	4.0	4.0	3.0	3.0	3.0	11.0	9.0

174	3.0	3.0	3.0	4.0	4.0	4.0	9.0	12.0
175	4.0	3.0	4.0	1.0	2.0	3.0	11.0	6.0
176	5.0	5.0	4.0	3.0	2.0	2.0	14.0	7.0
177	4.0	4.0	4.0	2.0	2.0	2.0	12.0	6.0
178	3.0	3.0	3.0	3.0	3.0	3.0	9.0	9.0
179	3.0	3.0	4.0	5.0	5.0	4.0	10.0	14.0
180	2.0	2.0	3.0	4.0	4.0	4.0	7.0	12.0
181	4.0	3.0	4.0	3.0	2.0	2.0	11.0	7.0
182	5.0	5.0	4.0	3.0	3.0	4.0	14.0	10.0
183	2.0	3.0	4.0	4.0	4.0	5.0	9.0	13.0
184	3.0	3.0	3.0	2.0	2.0	2.0	9.0	6.0
185	4.0	4.0	4.0	5.0	4.0	4.0	12.0	13.0
186	4.0	4.0	3.0	3.0	3.0	3.0	11.0	9.0
187	3.0	3.0	3.0	2.0	2.0	2.0	9.0	6.0
188	4.0	5.0	5.0	1.0	2.0	2.0	14.0	5.0
189	3.0	3.0	4.0	2.0	2.0	2.0	10.0	6.0
190	3.0	3.0	3.0	5.0	5.0	5.0	9.0	15.0
191	4.0	4.0	4.0	1.0	1.0	1.0	12.0	3.0
192	5.0	4.0	5.0	2.0	1.0	2.0	14.0	5.0
193	3.0	4.0	3.0	2.0	3.0	4.0	10.0	9.0
194	4.0	3.0	4.0	5.0	5.0	3.0	11.0	13.0
195	4.0	4.0	3.0	2.0	2.0	3.0	11.0	7.0
196	3.0	2.0	2.0	4.0	3.0	3.0	7.0	10.0
197	4.0	3.0	4.0	4.0	3.0	4.0	11.0	11.0
198	4.0	5.0	5.0	3.0	4.0	5.0	14.0	12.0
199	4.0	3.0	4.0	5.0	4.0	3.0	11.0	12.0
200	4.0	3.0	4.0	5.0	5.0	3.0	11.0	13.0
201	4.0	4.0	4.0	1.0	1.0	1.0	12.0	3.0
202	4.0	3.0	4.0	2.0	1.0	1.0	11.0	4.0
203	3.0	3.0	2.0	4.0	4.0	3.0	8.0	11.0
204	3.0	3.0	3.0	1.0	1.0	1.0	9.0	3.0
205	4.0	4.0	3.0	2.0	2.0	1.0	11.0	5.0
206	3.0	3.0	3.0	2.0	2.0	2.0	9.0	6.0
207	3.0	3.0	3.0	2.0	2.0	2.0	9.0	6.0
208	3.0	3.0	4.0	2.0	2.0	2.0	10.0	6.0
209	3.0	3.0	2.0	3.0	4.0	3.0	8.0	10.0
210	4.0	4.0	4.0	1.0	1.0	1.0	12.0	3.0



LAMPIRAN 7

Tabel R



LAMPIRAN 8

Tabel T

Tabel R Product Moment

Sig 0,05 (two-tailed)

N	r	N	r	N	r	N	r	N	r	N	r
1	0.997	41	0.301	81	0.216	121	0.177	161	0.154	201	0.138
2	0.95	42	0.297	82	0.215	122	0.176	162	0.153	202	0.137
3	0.878	43	0.294	83	0.213	123	0.176	163	0.153	203	0.137
4	0.811	44	0.291	84	0.212	124	0.175	164	0.152	204	0.137
5	0.754	45	0.288	85	0.211	125	0.174	165	0.152	205	0.136
6	0.707	46	0.285	86	0.21	126	0.174	166	0.151	206	0.136
7	0.666	47	0.282	87	0.208	127	0.173	167	0.151	207	0.136
8	0.632	48	0.279	88	0.207	128	0.172	168	0.151	208	0.135
9	0.602	49	0.276	89	0.206	129	0.172	169	0.15	209	0.135
10	0.576	50	0.273	90	0.205	130	0.171	170	0.15	210	0.135
11	0.553	51	0.271	91	0.204	131	0.17	171	0.149	211	0.134
12	0.532	52	0.268	92	0.203	132	0.17	172	0.149	212	0.134
13	0.514	53	0.266	93	0.202	133	0.169	173	0.148	213	0.134
14	0.497	54	0.263	94	0.201	134	0.168	174	0.148	214	0.134
15	0.482	55	0.261	95	0.2	135	0.168	175	0.148	215	0.133
16	0.468	56	0.259	96	0.199	136	0.167	176	0.147	216	0.133
17	0.456	57	0.256	97	0.198	137	0.167	177	0.147	217	0.133
18	0.444	58	0.254	98	0.197	138	0.166	178	0.146	218	0.132
19	0.433	59	0.252	99	0.196	139	0.165	179	0.146	219	0.132
20	0.423	60	0.25	100	0.195	140	0.165	180	0.146	220	0.132
21	0.413	61	0.248	101	0.194	141	0.164	181	0.145	221	0.131
22	0.404	62	0.246	102	0.193	142	0.164	182	0.145	222	0.131
23	0.396	63	0.244	103	0.192	143	0.163	183	0.144	223	0.131
24	0.388	64	0.242	104	0.191	144	0.163	184	0.144	224	0.131
25	0.381	65	0.24	105	0.19	145	0.162	185	0.144	225	0.13
26	0.374	66	0.239	106	0.189	146	0.161	186	0.143	226	0.13
27	0.367	67	0.237	107	0.188	147	0.161	187	0.143	227	0.13
28	0.361	68	0.235	108	0.187	148	0.16	188	0.142	228	0.129
29	0.355	69	0.234	109	0.187	149	0.16	189	0.142	229	0.129
30	0.349	70	0.232	110	0.186	150	0.159	190	0.142	230	0.129
31	0.344	71	0.23	111	0.185	151	0.159	191	0.141	231	0.129
32	0.339	72	0.229	112	0.184	152	0.158	192	0.141	232	0.128
33	0.334	73	0.227	113	0.183	153	0.158	193	0.141	233	0.128
34	0.329	74	0.226	114	0.182	154	0.157	194	0.14	234	0.128
35	0.325	75	0.224	115	0.182	155	0.157	195	0.14	235	0.127
36	0.32	76	0.223	116	0.181	156	0.156	196	0.139	236	0.127
37	0.316	77	0.221	117	0.18	157	0.156	197	0.139	237	0.127
38	0.312	78	0.22	118	0.179	158	0.155	198	0.139	238	0.127
39	0.308	79	0.219	119	0.179	159	0.155	199	0.138	239	0.126
40	0.304	80	0.217	120	0.178	160	0.154	200	0.138	240	0.126



LAMPIRAN 8

Tabel t

Titik Persentase Distribusi t

d.f. = 1 - 200

Diproduksi oleh: Junaidi
<http://junaidichaniago.wordpress.com>

Titik Persentase Distribusi t (df = 1 – 40)

Pr df	0.25 0.50	0.10 0.20	0.05 0.10	0.025 0.050	0.01 0.02	0.005 0.010	0.001 0.002
1	1.00000	3.07768	6.31375	12.70620	31.82052	63.65674	318.30884
2	0.81650	1.88562	2.91999	4.30265	6.96456	9.92484	22.32712
3	0.76489	1.63774	2.35336	3.18245	4.54070	5.84091	10.21453
4	0.74070	1.53321	2.13185	2.77645	3.74695	4.60409	7.17318
5	0.72669	1.47588	2.01505	2.57058	3.36493	4.03214	5.89343
6	0.71756	1.43976	1.94318	2.44691	3.14267	3.70743	5.20763
7	0.71114	1.41492	1.89458	2.36462	2.99795	3.49948	4.78529
8	0.70639	1.39682	1.85955	2.30600	2.89646	3.35539	4.50079
9	0.70272	1.38303	1.83311	2.26216	2.82144	3.24984	4.29681
10	0.69981	1.37218	1.81246	2.22814	2.76377	3.16927	4.14370
11	0.69745	1.36343	1.79588	2.20099	2.71808	3.10581	4.02470
12	0.69548	1.35622	1.78229	2.17881	2.68100	3.05454	3.92963
13	0.69383	1.35017	1.77093	2.16037	2.65031	3.01228	3.85198
14	0.69242	1.34503	1.76131	2.14479	2.62449	2.97684	3.78739
15	0.69120	1.34061	1.75305	2.13145	2.60248	2.94671	3.73283
16	0.69013	1.33676	1.74588	2.11991	2.58349	2.92078	3.68615
17	0.68920	1.33338	1.73961	2.10982	2.56693	2.89823	3.64577
18	0.68836	1.33039	1.73406	2.10092	2.55238	2.87844	3.61048
19	0.68762	1.32773	1.72913	2.09302	2.53948	2.86093	3.57940
20	0.68695	1.32534	1.72472	2.08596	2.52798	2.84534	3.55181
21	0.68635	1.32319	1.72074	2.07961	2.51765	2.83136	3.52715
22	0.68581	1.32124	1.71714	2.07387	2.50832	2.81876	3.50499
23	0.68531	1.31946	1.71387	2.06866	2.49987	2.80734	3.48496
24	0.68485	1.31784	1.71088	2.06390	2.49216	2.79694	3.46678
25	0.68443	1.31635	1.70814	2.05954	2.48511	2.78744	3.45019
26	0.68404	1.31497	1.70562	2.05553	2.47863	2.77871	3.43500
27	0.68368	1.31370	1.70329	2.05183	2.47266	2.77068	3.42103
28	0.68335	1.31253	1.70113	2.04841	2.46714	2.76326	3.40816
29	0.68304	1.31143	1.69913	2.04523	2.46202	2.75639	3.39624
30	0.68276	1.31042	1.69726	2.04227	2.45726	2.75000	3.38518
31	0.68249	1.30946	1.69552	2.03951	2.45282	2.74404	3.37490
32	0.68223	1.30857	1.69389	2.03693	2.44868	2.73848	3.36531
33	0.68200	1.30774	1.69236	2.03452	2.44479	2.73328	3.35634
34	0.68177	1.30695	1.69092	2.03224	2.44115	2.72839	3.34793
35	0.68156	1.30621	1.68957	2.03011	2.43772	2.72381	3.34005
36	0.68137	1.30551	1.68830	2.02809	2.43449	2.71948	3.33262
37	0.68118	1.30485	1.68709	2.02619	2.43145	2.71541	3.32563
38	0.68100	1.30423	1.68595	2.02439	2.42857	2.71156	3.31903
39	0.68083	1.30364	1.68488	2.02269	2.42584	2.70791	3.31279
40	0.68067	1.30308	1.68385	2.02108	2.42326	2.70446	3.30688

Catatan: Probabilita yang lebih kecil yang ditunjukkan pada judul tiap kolom adalah luas daerah dalam satu ujung, sedangkan probabilitas yang lebih besar adalah luas daerah dalam kedua ujung

Titik Persentase Distribusi t (df = 41 – 80)

Pr df	0.25 0.50	0.10 0.20	0.05 0.10	0.025 0.050	0.01 0.02	0.005 0.010	0.001 0.002
41	0.68052	1.30254	1.68288	2.01954	2.42080	2.70118	3.30127
42	0.68038	1.30204	1.68195	2.01808	2.41847	2.69807	3.29595
43	0.68024	1.30155	1.68107	2.01669	2.41625	2.69510	3.29089
44	0.68011	1.30109	1.68023	2.01537	2.41413	2.69228	3.28607
45	0.67998	1.30065	1.67943	2.01410	2.41212	2.68959	3.28148
46	0.67986	1.30023	1.67866	2.01290	2.41019	2.68701	3.27710
47	0.67975	1.29982	1.67793	2.01174	2.40835	2.68456	3.27291
48	0.67964	1.29944	1.67722	2.01063	2.40658	2.68220	3.26891
49	0.67953	1.29907	1.67655	2.00958	2.40489	2.67995	3.26508
50	0.67943	1.29871	1.67591	2.00856	2.40327	2.67779	3.26141
51	0.67933	1.29837	1.67528	2.00758	2.40172	2.67572	3.25789
52	0.67924	1.29805	1.67469	2.00665	2.40022	2.67373	3.25451
53	0.67915	1.29773	1.67412	2.00575	2.39879	2.67182	3.25127
54	0.67906	1.29743	1.67356	2.00488	2.39741	2.66998	3.24815
55	0.67898	1.29713	1.67303	2.00404	2.39608	2.66822	3.24515
56	0.67890	1.29685	1.67252	2.00324	2.39480	2.66651	3.24226
57	0.67882	1.29658	1.67203	2.00247	2.39357	2.66487	3.23948
58	0.67874	1.29632	1.67155	2.00172	2.39238	2.66329	3.23680
59	0.67867	1.29607	1.67109	2.00100	2.39123	2.66176	3.23421
60	0.67860	1.29582	1.67065	2.00030	2.39012	2.66028	3.23171
61	0.67853	1.29558	1.67022	1.99962	2.38905	2.65886	3.22930
62	0.67847	1.29536	1.66980	1.99897	2.38801	2.65748	3.22696
63	0.67840	1.29513	1.66940	1.99834	2.38701	2.65615	3.22471
64	0.67834	1.29492	1.66901	1.99773	2.38604	2.65485	3.22253
65	0.67828	1.29471	1.66864	1.99714	2.38510	2.65360	3.22041
66	0.67823	1.29451	1.66827	1.99656	2.38419	2.65239	3.21837
67	0.67817	1.29432	1.66792	1.99601	2.38330	2.65122	3.21639
68	0.67811	1.29413	1.66757	1.99547	2.38245	2.65008	3.21446
69	0.67806	1.29394	1.66724	1.99495	2.38161	2.64898	3.21260
70	0.67801	1.29376	1.66691	1.99444	2.38081	2.64790	3.21079
71	0.67796	1.29359	1.66660	1.99394	2.38002	2.64686	3.20903
72	0.67791	1.29342	1.66629	1.99346	2.37926	2.64585	3.20733
73	0.67787	1.29326	1.66600	1.99300	2.37852	2.64487	3.20567
74	0.67782	1.29310	1.66571	1.99254	2.37780	2.64391	3.20406
75	0.67778	1.29294	1.66543	1.99210	2.37710	2.64298	3.20249
76	0.67773	1.29279	1.66515	1.99167	2.37642	2.64208	3.20096
77	0.67769	1.29264	1.66488	1.99125	2.37576	2.64120	3.19948
78	0.67765	1.29250	1.66462	1.99085	2.37511	2.64034	3.19804
79	0.67761	1.29236	1.66437	1.99045	2.37448	2.63950	3.19663
80	0.67757	1.29222	1.66412	1.99006	2.37387	2.63869	3.19526

Catatan: Probabilita yang lebih kecil yang ditunjukkan pada judul tiap kolom adalah luas daerah dalam satu ujung, sedangkan probabilitas yang lebih besar adalah luas daerah dalam kedua ujung

Titik Persentase Distribusi t (df = 81 –120)

Pr df	0.25 0.50	0.10 0.20	0.05 0.10	0.025 0.050	0.01 0.02	0.005 0.010	0.001 0.002
81	0.67753	1.29209	1.66388	1.98969	2.37327	2.63790	3.19392
82	0.67749	1.29196	1.66365	1.98932	2.37269	2.63712	3.19262
83	0.67746	1.29183	1.66342	1.98896	2.37212	2.63637	3.19135
84	0.67742	1.29171	1.66320	1.98861	2.37156	2.63563	3.19011
85	0.67739	1.29159	1.66298	1.98827	2.37102	2.63491	3.18890
86	0.67735	1.29147	1.66277	1.98793	2.37049	2.63421	3.18772
87	0.67732	1.29136	1.66256	1.98761	2.36998	2.63353	3.18657
88	0.67729	1.29125	1.66235	1.98729	2.36947	2.63286	3.18544
89	0.67726	1.29114	1.66216	1.98698	2.36898	2.63220	3.18434
90	0.67723	1.29103	1.66196	1.98667	2.36850	2.63157	3.18327
91	0.67720	1.29092	1.66177	1.98638	2.36803	2.63094	3.18222
92	0.67717	1.29082	1.66159	1.98609	2.36757	2.63033	3.18119
93	0.67714	1.29072	1.66140	1.98580	2.36712	2.62973	3.18019
94	0.67711	1.29062	1.66123	1.98552	2.36667	2.62915	3.17921
95	0.67708	1.29053	1.66105	1.98525	2.36624	2.62858	3.17825
96	0.67705	1.29043	1.66088	1.98498	2.36582	2.62802	3.17731
97	0.67703	1.29034	1.66071	1.98472	2.36541	2.62747	3.17639
98	0.67700	1.29025	1.66055	1.98447	2.36500	2.62693	3.17549
99	0.67698	1.29016	1.66039	1.98422	2.36461	2.62641	3.17460
100	0.67695	1.29007	1.66023	1.98397	2.36422	2.62589	3.17374
101	0.67693	1.28999	1.66008	1.98373	2.36384	2.62539	3.17289
102	0.67690	1.28991	1.65993	1.98350	2.36346	2.62489	3.17206
103	0.67688	1.28982	1.65978	1.98326	2.36310	2.62441	3.17125
104	0.67686	1.28974	1.65964	1.98304	2.36274	2.62393	3.17045
105	0.67683	1.28967	1.65950	1.98282	2.36239	2.62347	3.16967
106	0.67681	1.28959	1.65936	1.98260	2.36204	2.62301	3.16890
107	0.67679	1.28951	1.65922	1.98238	2.36170	2.62256	3.16815
108	0.67677	1.28944	1.65909	1.98217	2.36137	2.62212	3.16741
109	0.67675	1.28937	1.65895	1.98197	2.36105	2.62169	3.16669
110	0.67673	1.28930	1.65882	1.98177	2.36073	2.62126	3.16598
111	0.67671	1.28922	1.65870	1.98157	2.36041	2.62085	3.16528
112	0.67669	1.28916	1.65857	1.98137	2.36010	2.62044	3.16460
113	0.67667	1.28909	1.65845	1.98118	2.35980	2.62004	3.16392
114	0.67665	1.28902	1.65833	1.98099	2.35950	2.61964	3.16326
115	0.67663	1.28896	1.65821	1.98081	2.35921	2.61926	3.16262
116	0.67661	1.28889	1.65810	1.98063	2.35892	2.61888	3.16198
117	0.67659	1.28883	1.65798	1.98045	2.35864	2.61850	3.16135
118	0.67657	1.28877	1.65787	1.98027	2.35837	2.61814	3.16074
119	0.67656	1.28871	1.65776	1.98010	2.35809	2.61778	3.16013
120	0.67654	1.28865	1.65765	1.97993	2.35782	2.61742	3.15954

Catatan: Probabilita yang lebih kecil yang ditunjukkan pada judul tiap kolom adalah luas daerah dalam satu ujung, sedangkan probabilitas yang lebih besar adalah luas daerah dalam kedua ujung

Titik Persentase Distribusi t (df = 121 –160)

Pr df	0.25 0.50	0.10 0.20	0.05 0.10	0.025 0.050	0.01 0.02	0.005 0.010	0.001 0.002
121	0.67652	1.28859	1.65754	1.97976	2.35756	2.61707	3.15895
122	0.67651	1.28853	1.65744	1.97960	2.35730	2.61673	3.15838
123	0.67649	1.28847	1.65734	1.97944	2.35705	2.61639	3.15781
124	0.67647	1.28842	1.65723	1.97928	2.35680	2.61606	3.15726
125	0.67646	1.28836	1.65714	1.97912	2.35655	2.61573	3.15671
126	0.67644	1.28831	1.65704	1.97897	2.35631	2.61541	3.15617
127	0.67643	1.28825	1.65694	1.97882	2.35607	2.61510	3.15565
128	0.67641	1.28820	1.65685	1.97867	2.35583	2.61478	3.15512
129	0.67640	1.28815	1.65675	1.97852	2.35560	2.61448	3.15461
130	0.67638	1.28810	1.65666	1.97838	2.35537	2.61418	3.15411
131	0.67637	1.28805	1.65657	1.97824	2.35515	2.61388	3.15361
132	0.67635	1.28800	1.65648	1.97810	2.35493	2.61359	3.15312
133	0.67634	1.28795	1.65639	1.97796	2.35471	2.61330	3.15264
134	0.67633	1.28790	1.65630	1.97783	2.35450	2.61302	3.15217
135	0.67631	1.28785	1.65622	1.97769	2.35429	2.61274	3.15170
136	0.67630	1.28781	1.65613	1.97756	2.35408	2.61246	3.15124
137	0.67628	1.28776	1.65605	1.97743	2.35387	2.61219	3.15079
138	0.67627	1.28772	1.65597	1.97730	2.35367	2.61193	3.15034
139	0.67626	1.28767	1.65589	1.97718	2.35347	2.61166	3.14990
140	0.67625	1.28763	1.65581	1.97705	2.35328	2.61140	3.14947
141	0.67623	1.28758	1.65573	1.97693	2.35309	2.61115	3.14904
142	0.67622	1.28754	1.65566	1.97681	2.35289	2.61090	3.14862
143	0.67621	1.28750	1.65558	1.97669	2.35271	2.61065	3.14820
144	0.67620	1.28746	1.65550	1.97658	2.35252	2.61040	3.14779
145	0.67619	1.28742	1.65543	1.97646	2.35234	2.61016	3.14739
146	0.67617	1.28738	1.65536	1.97635	2.35216	2.60992	3.14699
147	0.67616	1.28734	1.65529	1.97623	2.35198	2.60969	3.14660
148	0.67615	1.28730	1.65521	1.97612	2.35181	2.60946	3.14621
149	0.67614	1.28726	1.65514	1.97601	2.35163	2.60923	3.14583
150	0.67613	1.28722	1.65508	1.97591	2.35146	2.60900	3.14545
151	0.67612	1.28718	1.65501	1.97580	2.35130	2.60878	3.14508
152	0.67611	1.28715	1.65494	1.97569	2.35113	2.60856	3.14471
153	0.67610	1.28711	1.65487	1.97559	2.35097	2.60834	3.14435
154	0.67609	1.28707	1.65481	1.97549	2.35081	2.60813	3.14400
155	0.67608	1.28704	1.65474	1.97539	2.35065	2.60792	3.14364
156	0.67607	1.28700	1.65468	1.97529	2.35049	2.60771	3.14330
157	0.67606	1.28697	1.65462	1.97519	2.35033	2.60751	3.14295
158	0.67605	1.28693	1.65455	1.97509	2.35018	2.60730	3.14261
159	0.67604	1.28690	1.65449	1.97500	2.35003	2.60710	3.14228
160	0.67603	1.28687	1.65443	1.97490	2.34988	2.60691	3.14195

Catatan: Probabilita yang lebih kecil yang ditunjukkan pada judul tiap kolom adalah luas daerah dalam satu ujung, sedangkan probabilitas yang lebih besar adalah luas daerah dalam kedua ujung

Titik Persentase Distribusi t (df = 161 –200)

Pr df	0.25 0.50	0.10 0.20	0.05 0.10	0.025 0.050	0.01 0.02	0.005 0.010	0.001 0.002
161	0.67602	1.28683	1.65437	1.97481	2.34973	2.60671	3.14162
162	0.67601	1.28680	1.65431	1.97472	2.34959	2.60652	3.14130
163	0.67600	1.28677	1.65426	1.97462	2.34944	2.60633	3.14098
164	0.67599	1.28673	1.65420	1.97453	2.34930	2.60614	3.14067
165	0.67598	1.28670	1.65414	1.97445	2.34916	2.60595	3.14036
166	0.67597	1.28667	1.65408	1.97436	2.34902	2.60577	3.14005
167	0.67596	1.28664	1.65403	1.97427	2.34888	2.60559	3.13975
168	0.67595	1.28661	1.65397	1.97419	2.34875	2.60541	3.13945
169	0.67594	1.28658	1.65392	1.97410	2.34862	2.60523	3.13915
170	0.67594	1.28655	1.65387	1.97402	2.34848	2.60506	3.13886
171	0.67593	1.28652	1.65381	1.97393	2.34835	2.60489	3.13857
172	0.67592	1.28649	1.65376	1.97385	2.34822	2.60471	3.13829
173	0.67591	1.28646	1.65371	1.97377	2.34810	2.60455	3.13801
174	0.67590	1.28644	1.65366	1.97369	2.34797	2.60438	3.13773
175	0.67589	1.28641	1.65361	1.97361	2.34784	2.60421	3.13745
176	0.67589	1.28638	1.65356	1.97353	2.34772	2.60405	3.13718
177	0.67588	1.28635	1.65351	1.97346	2.34760	2.60389	3.13691
178	0.67587	1.28633	1.65346	1.97338	2.34748	2.60373	3.13665
179	0.67586	1.28630	1.65341	1.97331	2.34736	2.60357	3.13638
180	0.67586	1.28627	1.65336	1.97323	2.34724	2.60342	3.13612
181	0.67585	1.28625	1.65332	1.97316	2.34713	2.60326	3.13587
182	0.67584	1.28622	1.65327	1.97308	2.34701	2.60311	3.13561
183	0.67583	1.28619	1.65322	1.97301	2.34690	2.60296	3.13536
184	0.67583	1.28617	1.65318	1.97294	2.34678	2.60281	3.13511
185	0.67582	1.28614	1.65313	1.97287	2.34667	2.60267	3.13487
186	0.67581	1.28612	1.65309	1.97280	2.34656	2.60252	3.13463
187	0.67580	1.28610	1.65304	1.97273	2.34645	2.60238	3.13438
188	0.67580	1.28607	1.65300	1.97266	2.34635	2.60223	3.13415
189	0.67579	1.28605	1.65296	1.97260	2.34624	2.60209	3.13391
190	0.67578	1.28602	1.65291	1.97253	2.34613	2.60195	3.13368
191	0.67578	1.28600	1.65287	1.97246	2.34603	2.60181	3.13345
192	0.67577	1.28598	1.65283	1.97240	2.34593	2.60168	3.13322
193	0.67576	1.28595	1.65279	1.97233	2.34582	2.60154	3.13299
194	0.67576	1.28593	1.65275	1.97227	2.34572	2.60141	3.13277
195	0.67575	1.28591	1.65271	1.97220	2.34562	2.60128	3.13255
196	0.67574	1.28589	1.65267	1.97214	2.34552	2.60115	3.13233
197	0.67574	1.28586	1.65263	1.97208	2.34543	2.60102	3.13212
198	0.67573	1.28584	1.65259	1.97202	2.34533	2.60089	3.13190
199	0.67572	1.28582	1.65255	1.97196	2.34523	2.60076	3.13169
200	0.67572	1.28580	1.65251	1.97190	2.34514	2.60063	3.13148

Catatan: Probabilita yang lebih kecil yang ditunjukkan pada judul tiap kolom adalah luas daerah dalam satu ujung, sedangkan probabilitas yang lebih besar adalah luas daerah dalam kedua ujung